Our mission

To provide high-quality, comprehensive, and culturally appropriate primary health care to the communities of Washington and Yamhill counties with a special emphasis on migrant and seasonal farmworkers and others with barriers to receiving health care.

Where we work

The Virginia Garcia Memorial Health Center provides comprehensive primary care and dental services through five medical clinics, five dental clinics, six school-based health centers, a women’s clinic and a mobile clinic located throughout Washington and Yamhill counties.
A message from our CEO

As I take this opportunity to look back on our 2017 fiscal year, I am incredibly proud of the care Virginia Garcia provides to our community. We’ve come a long way from our first days in a three-car garage in Cornelius 42 years ago to the 17 bustling clinics we are today.

Through the growth and change, we are guided by our belief that health care is a fundamental right. We strive to bring the highest level of quality health care to people where they live. Right now, that means we are in the schools, the fields and our clinics are located in the heart of the major cities throughout Washington and Yamhill counties.

In this annual report you will learn about our innovative prenatal program (and the opening of our new Women’s Clinic); our dedicated staff who make sure our clinics are safe and welcoming; and, you will learn about why access to health care at Virginia Garcia matters.

In these times of great uncertainty, our commitment to do better for our patients remains steadfast and our passion for the work is unwavering.

Thank you for being part of Virginia Garcia’s mission and for your support that makes it all possible.

Gil Muñoz, CEO
Crystal

Crystal is one of more than a dozen Virginia Garcia patients who have shared their stories to help legislators understand why health insurance is so important for everyone.

Crystal went for years with an untreated autoimmune disorder, similar to lupus, because she lacked health insurance. Once the Affordable Care Act expanded access to Medicaid, she signed up for the Oregon Health Plan and became a patient at VG’s Hillsboro Clinic.

Her provider at VG immediately referred Crystal to specialists. The autoimmune disease affects her main organs, causing them to become inflamed. Now, she has specialist for her lungs and her heart. A single mom, she has made a life for herself and her two young children as a caregiver for the elderly. Her health problems and her 6-year-old son’s vision and developmental disabilities have added a level of complexity to her life.

If she lost Medicaid, Crystal said she couldn’t afford health care. “I could go into heart failure. My kids would end up in foster care. I know what that’s like. [For me] it was a horrible life.”

#HealthCareMatters
January 2018

“Health affects everything. Virginia Garcia finds a way to treat those no one else is willing to – those who need it most.”

– Crystal, Hillsboro Clinic Patient
VIRGINIA GARCIA WELCOMES
ALL Races
ALL Religions
ALL Countries of Origin
ALL Genders
ALL Sexual Orientation

We stand with you.
You are safe here.

#HealthCareMatters
Living Well with Diabetes

Before he joined Virginia Garcia’s diabetes program, Luis frequently ate a bowl of menudo with 24 tortillas. He drank heavily and smoked. His A1c level (blood sugar) was 14.

Luis’s diabetes was out of control (A1c greater than 9 is uncontrolled), but he didn’t understand how to improve his blood sugar level. Now he does. Through Virginia Garcia’s new diabetes management program, Luis attends group diabetes classes at our Newberg Clinic. He works with a behavioral therapist, a dietician and a clinical pharmacist as well as medical providers.

With the support of his VG team, Luis has lost nearly 60 pounds. He walks 20 minutes a day, stopped drinking and chews nicotine gum instead of smoking. His A1c dropped from 14 to 11 and is continuing to fall.

Diabetes is a growing and stubborn challenge. About 3,600 of Virginia Garcia’s patients have diabetes and for 1,200 of them it is uncontrolled. We are expanding our diabetes program at each clinic to empower and support our patients who are ready to make changes.

#HealthCareMatters
"They oriented me with what to eat and how to use insulin, and are helping me to get my sugar to a healthy level. I don’t know what I would do without the diabetic program. My life and marriage are better."

— Luis, Patient

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March 2018

Passover Begins

Virginia Garcia Memorial Health Center
9th Annual Health Care Symposium

“Women & Children First” brought together more than 300 people in a town hall format to ask questions of experts in advocacy, health care and politics about what the future holds for women and children in Oregon.

The panelists fielded questions about reproductive rights, domestic violence, geriatrics, immigration, transgender issues, affordable housing, affordable healthcare and education.

The take away that evening was that women’s health care issues are complicated and broad. Advocating for women and children’s health issues mean better health care for all.

The experts included U.S. Congresswoman Suzanne Bonamici, Oregon House Speaker Tina Kotek, Virginia Garcia Women’s Clinic Lead Clinician Monica Arce, Planned Parenthood Columbia Willamette CEO Stacy Cross, OHSU Co-Director of the Center for Women’s Health Dr. Renee Edwards, Causa Advocacy & Civic Engagement Coordinator Cristina Marquez and Oregon Latino Health Coalition Director of Health Policy & Government Relations Linda Roman.

#WomensHealthCareMatters
“The gains women’s health care has made under the ACA (Affordable Care Act) are significant, but we should all be acting from the assumption that those are the basic services. We want more.”

– Dr. Renee Edwards, OHSU, Co-Director for the Center for Women’s Health

April 2018
Virginia Garcia
Clinica de la Mujer

Six-months pregnant, Consuelo was thrilled to learn that Virginia Garcia was opening a Women’s Clinic. She experienced first-hand the crowded conditions at VG’s Hillsboro Primary Care Clinic where she received her prenatal care. “The opening of the new clinic was very exciting,” she said. Her son, Moises, is now two-months old and Consuelo takes him to the clinic for his well-baby checkups, along with her two young daughters for their checkups also.

Virginia Garcia offered OB services to its patients for years, serving hundreds of pregnant women annually. In many cases, their prenatal appointments represent the first time they visited a doctor. With the ever-growing demand for medical care, our OB and primary care no longer fit in the same clinic. We opened the Virginia Garcia Women’s Clinic in May 2017. This ground-breaking clinic allows us to enhance the programs we currently provide as well as offer services in-house that we used to refer to other clinics such as breast health services, family planning and post-partum support.

#WomensHealthCareMatters
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“[Virginia Garcia] is part of our family.”
– Consuelo, Hillsboro Clinic Patient

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Mother’s Day

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Ramadan Begins

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Memorial Day

May 2018

Virginia Garcia Memorial Health Center
Staff Highlight: Rosa Rivera

For the past 12 years, Rosa Rivera has overseen outreach to migrant camps for Virginia Garcia ensuring farmworkers and their families get the health care they need. As she walks among the people lined up for assistance they greet her like an old friend. She has watched their children grow up and has helped their families through many difficult situations over the years. This work is the heart of VG.

Rosa is on VG’s Outreach team, making sure all of our patients have access to care. People working in the fields all day and often without transportation to town have limited ability to get care. Our medical van brings care to dozens of migrant camps, nurseries and low-income apartments.

Away from the camps, our Outreach team works to remove barriers to health care by providing services such as health insurance enrollment, parent education classes and, when needed, offering clothing and other basic necessities.

The program is funded in large part by donors who give at our annual fundraising event Grape Adventure, co-hosted with REX HILL Winery. Your calendar is already marked below - we hope you will join us this year.

#AccessMatters
“The volunteers can see the needs of the people, and they want to be part of this. I have the opportunity to see the passion they have for the work.”
– Rosa Rivera, Virginia Garcia Memorial Health Center Outreach Team
Patient Advisory Councils

We believe in the worth and value of all of our patients. One of the ways we show our respect is to ask their advice. By listening to the advice of our patient councils at our primary care clinics, VG is able to meet the needs of all of our patients.

The councils provide us cultural perspective VG might not have considered, views into chronic pain management we didn’t see and suggestions about little things that make a big difference.

Every month, VG patient councils meet to offer suggestions about how to improve our patient services. “We see and feel the needs of our community,” said Magda, a Beaverton Patient Council Member. “I joined the council to help make Virginia Garcia even better in the future.”

They taught us that lobby chairs make a huge difference in comfort and support for people with chronic pain. They promote our programs, helping improve patient enrollment in MyChart. They helped us develop patient interaction training that we call...“Respect Me, Know Me, Teach Me, Show Me.”

#PatientVoicesMatter
“It's a way to make Virginia Garcia something that is important for all cultures.”
– Rafal, a Beaverton Patient Council and a Health Center Board of Directors Member.

July 2018
The World of Languages at Virginia Garcia Memorial Health Center

45,000 PATIENTS SPEAKING 62 LANGUAGES

TOP 5 LANGUAGES SPOKEN
- 48% Spanish
- 46% English
- 1% Arabic
- 1% Somali
- <1% Vietnamese

VG PROVIDED TRANSLATION SERVICES TO 12,821 PATIENTS

TOP 5 LANGUAGES TRANSLATED
- 76% Spanish
- 15% Arabic
- 5% Somali
- 3% Vietnamese
- 1% Mandarin

TRANSLATION RESOURCES USED
- 45% In-Person
- 39% Phone
- 16% Video
“Interpreters are a tremendous asset in helping us provide the best possible care for our patients. When patients have interpreters, they have a sense of relief that the message they want to get across to the provider will be clear rather than getting lost in translation or feeling embarrassed that they don’t speak English and can’t be understood.”

– Ruby Cardenas, medical assistant, Beaverton Clinic

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August 2018
School-Based Health Center Sealant Program

Tooth decay seems like a small thing in the grand scheme of a child's life, but it can have deep and long-term repercussions if not caught early. It can affect what kids eat, how they look, how they feel about themselves, how they behave and how often they miss school.

For children who grow up in poverty, teeth are often at the bottom of a long list of unmet needs. That's why Virginia Garcia takes dental care to kids in school. Partnering with school districts in Washington County, we identify schools with large populations of students from low-income homes and set up mobile equipment to serve them on-site.

This year, our dental teams assessed the oral health of nearly 2,200 children in Beaverton and Forest Grove schools in grades 1-3 and 6-7 and provided protective sealants to 1,700 kids. Of the 2,200 children we assessed, 34 percent needed additional care in a clinic or urgent dental care. Research shows that in-school sealant programs like VG's can reduce cavities by 50 percent.

#OralHealthCareMatters
“It can be challenging to make dentist appointments fit into a (family’s) busy schedule, so this has been a great support to so many of our kids and families.”

– Perla Rodríguez, principal, Echo Shaw Elementary in Cornelius

September 2018

Virginia Garcia Memorial Health Center
¡Prospera!

We were thrilled to hold our second annual fall gala, ¡Prospera!, at Nike’s Tiger Woods Center in 2017. ¡Prospera! means prosperous, successful, fortunate and fair, encompassing everything we want for our patients.

Northwest Permanente was a key sponsor of ¡Prospera! Their generous leadership supports our fundraising efforts that, in turn, makes our work possible. Our partnership with Northwest Permanente, the provider branch of Kaiser Permanente, reflects all of the goals of our event and more. We are deeply grateful for Dr. Imelda Dacones, President and CEO of Northwest Permanente, a smart, dedicated and thoughtful member of Virginia Garcia’s Foundation Board.

We’re glad Dr. Dacones found a “home” with Virginia Garcia. We feel the same about working with her and with all of the folks at Permanente. Thank you for your commitment to the health of our patients.

#HealthCareMatters
“As a young immigrant girl who came to this country and saw my uninsured mother benefit from the care of clinics like Virginia Garcia...working with and for VG is paying it forward and like coming home.”
— Dr. Imelda Dacones, President and CEO of Northwest Permanente
Your Donations at Work

Virginia Garcia received over $12M in grants and donations last year. That money goes directly to our health centers where you can be sure we are putting your gifts to work in every possible way.

Dental 16%
Providing dental care and groundbreaking programs to 5 clinics

Outreach 5%
Reaching out to those most in need

Operating Expenses 5%
Taking care of the details and planning for the future

Medical 60%
Providing primary care and innovative programs to 6 clinics

Beaverton Wellness Center Capital Campaign 6%
Looking to the future

School-Based Health Centers 8%
Creating a safe, confidential environment where youth receive high quality primary, dental & mental health care
“When I give to Virginia Garcia, my donation matters. It feels good to watch the health center grow to meet the need in our community and I am glad to know that I can make a difference.”
- Lina Garcia Sebold, Virginia Garcia donor, Foundation Board Member and Founding Family Member

November 2018
Partners in our Work: Spotlight on The Reser Family Foundation

The Reser Family Foundation was formed in 2010 to honor the legacy of family values cherished by Al and Pat Reser. They make thoughtful investments in health, education, the arts and environment throughout Oregon. We are grateful they chose to invest in us, almost from their beginning.

From our busy Beaverton Dental Clinic, to an innovative tele-dentistry project to support oral health for kids, to the exciting Beaverton Wellness Center opening in 2018, The Reser Family Foundation continues to provide key support to help us better serve our patients – and their leadership helps us leverage additional dollars, multiplying the impact of their gift.

Thank you for caring about the health of our community!

#InvestingInHealthCareMatters
“It is such a pleasure to partner with the Virginia Garcia Memorial Foundation. The Reser Family Foundation is humbled and inspired by Virginia Garcia’s caring commitment and compassion to strengthen families and neighbors in our community. Together through a shared vision, we support their mission of delivering high-quality, comprehensive, and culturally appropriate primary health care in Washington and Yamhill counties.”

– Mari Jo Prlain, The Reser Family Foundation Executive Director
VIRGINIA GARCIA MEMORIAL HEALTH CENTER AND FOUNDATION

Consolidated Financial Highlights

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<td>28,064,785</td>
<td>33,296,243</td>
<td>37,710,982</td>
<td>39,849,827</td>
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<td>46,505,588</td>
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<td>84.6%</td>
<td>83.1%</td>
<td>83.2%</td>
<td>81.1%</td>
<td>78.8%</td>
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| **FINANCIAL POSITION** |       |       |       |       |       |               |
| Net property and equipment | 18,048,866 | 18,591,267 | 18,822,870 | 18,301,705 | 21,851,950 | 21.1%         |
| Total assets | 26,695,897 | 29,707,108 | 36,219,246 | 44,622,318 | 54,571,874 | 104.4%        |
| Total liabilities | 3,129,964 | 3,556,939 | 3,260,981 | 3,164,238 | 6,783,888 | 116.7%        |
| Net assets | 23,565,933 | 26,150,169 | 32,958,265 | 41,458,080 | 47,787,986 | 102.8%        |

| **LIQUIDITY** |       |       |       |       |       |               |
| Cash and liquid investments | 4,446,980 | 5,648,142 | 12,018,059 | 20,186,337 | 23,773,013 | 424.6%        |
| Average daily expenses | 81,155 | 92,482 | 109,659 | 127,413 | 138,566 | 70.7%         |
| Number of days cash on hand | 55 | 61 | 110 | 158 | 172 | 213.1%        |
| Current ratio | 3.80 | 3.65 | 5.79 | 8.25 | 5.32 | N/A           |

| **CAPITAL INVESTMENT** |       |       |       |       |       |               |
| Purchases of property & equipment | 8,470,763 | 1,692,586 | 1,260,135 | 609,837 | 4,745,197 | N/A           |
| Depreciation expense | 636,574 | 882,638 | 1,028,352 | 1,131,002 | 1,179,594 | 85.3%         |
| Capitalization ratio | 1,130.7% | 191.8% | 122.5% | 53.9% | 402.3% | N/A           |
LEADERSHIP

Board of Directors & Executive Team

HEALTH CENTER BOARD OF DIRECTORS
Laurinda Mackenzie, Chair – Community Representative
Ricardo Palazuelos, Vice Chair – Patient Representative
Mary Kane Marshall, Vice Chair – Community Representative (past)
Susan Felsnider, Treasurer – Community Representative
Alejandra Aguilera, Secretary – Patient Representative
Ernestina Aranda – Patient Representative
Miguel Calderon – Patient Representative
Rafael Decker – Patient Representative
Willfredo Figueroa – Patient Representative
Ann Ban-Gillispie – Community Representative
Sherrill Kennedy – Patient Representative
Jessica Kitt – Patient Representative

FOUNDATION BOARD OF DIRECTORS
Jon Down, Chair – University of Portland
Ellen Garcia, Vice Chair – Providence ElderPlace
Matt Austin, Treasurer – Adelac
Susan Stein, Secretary – Pacific University (past)
Dr. Imelda Dacones – Northwest Permanente
Colin Evans – Evans Ventures (past)
Gerry Ewing – Tuality Healthcare (past)
Elizabeth Furse – Retired
Lina Garcia Seabold – Garcia Seabold Investments, LLC
Margaret Garza – Washington County
Shikha Gupta – Regence BlueCross BlueShield OR (past)
Michele Hildrum – Nike, Inc.
Anita Jackson – Jackson Pacific Consulting
Michelle Kirkland, Tuality Healthcare
Robert Luetjohann – First Federal Savings and Loan
Katie O’Neill, Legacy Health
Brigitte Piniewski – Advisor at Healthcoin (past)
Lisa Rowley – Pacific University
Ketan Sampai – CafesGive
Michelle Stafford, World of Smiles
Ben Unger – Our Oregon (past)
Michael Wilkes, Tonkon Torp LLP
Judy Willey – Retired (past)

Ex-Officio Members
Gil Muñoz – Virginia Garcia Memorial Health Center
Serena Cruz – Virginia Garcia Memorial Foundation

EXECUTIVE TEAM
Gil Muñoz, MPA – Chief Executive Officer
Aracel Gaytan – Chief Financial Officer
Maria E. Loredo – Chief Operations Officer
Jim Agin – Process & Systems Improvement Director (past)
Lynn Baker – Process & Systems Improvement Director (past)
Lisa Bozzetti, DDS – Dental Director
Laura Byerly, MD – Medical Director
Serena Cruz, MPPjd – Executive Director, Foundation
Sarah Deines, PharmD – Clinical Programs Director
Gabriela Downey – Human Resources Director (past)
Juan Garfias – Information Technology Director
Christine Hicks, RPH – Pharmacy Director
Chris Hill, MD – Associate Medical Director
Rachel Li, MDiv, SPHR – Organizational Development Director
Tran Miets, RN – Clinical Programs Director (past)
Lena Ullivi, MA – Human Resources Director

Virginia Garcia Memorial
HEALTH CENTER
DONORS Foundation, Public & Corporate Partners

Anonymous
A to Z Wineworks / REX HILL
ADA Foundation
Adec
Adventures Without Limits
Alexana Estate Vineyards and Winery
Allergy Asthma and Dermatology Associates, PC
The Allison Inn & Spa
Austin Industries
Autzen Foundation
Bank of America Charitable Foundation
Bill Handy Foundation
Bob’s Red Mill
Cambia Health Foundation
Cambia Health Solutions
Capital Impact Partners
CareOregon
Cascade Wine Services
CE John Company, Inc.
Cellar 503
Chehalem Winery
Children’s Dental Health Initiative Fund of the Oregon Community Foundation
Children’s Trust Fund Of Oregon
The CHP Group
The Cinnamon Buns, Inc.
City of Beaverton
City of Hillsboro
Clinton E. and Gloria John Fund of the Community Foundation for Southwest Washington
The Collins Foundation
Davidson Benefits Planning
The Doctors Company
Doris H. and Michael F. Garcia Fund
Durant Vineyards
Echo Bay Foundation
ESCO foundation
FamilyCare Inc.
FEL Company
First Federal Savings and Loan
Five Star Builders
Forest Grove Lions Club
Green Grove Fund of The Oregon Community Foundation
Hayes Family Foundation
Health Share of Oregon
HEDCO Foundation
Hennington Cold Storage Co.
Hoofer Family Foundation
Intel Corporation
Juan Young Trust
Justus Orthodontics, LLC
Kaiser Foundation Health Plan of the Northwest
Kaiser Permanente Center for Health Research
Kaiser Permanente Northwest
Legacy Health
LifeWorks NW
M.J. Murdock Charitable Trust
March of Dimes
Maybeck Clark MacDonald Fund
McDonald Zaring Insurance
Metropolitan Area Communications Commission
Metropolitan Land Group
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