OUR MISSION
To provide high-quality, comprehensive, and culturally appropriate primary health care to the communities of Washington and Yamhill Counties with a special emphasis on migrant and seasonal farmworkers and others with barriers to receiving health care.

WHERE WE WORK
The Virginia Garcia Memorial Health Center provides comprehensive primary care and dental services through five medical clinics, five dental clinics, six school-based health centers and a mobile clinic located throughout Washington and Yamhill counties.

PRIMARY CARE AND DENTAL CLINICS
Beaverton, Cornelius, Hillsboro, Newberg, McMinnville

SCHOOL-BASED HEALTH CENTERS
Beaverton, Century, Forest Grove, Tualatin, Tigard, Willamina
MESSAGE FROM THE CEO

Last year, we looked back on 40 years of Virginia Garcia history and our many successes. This year, we’re looking forward to the next four decades and our future looks bright.

We are in a vibrant time for health care and Virginia Garcia is situated to make the most of it for our patients. We have developed and implemented a patient-centered model of care based on the needs of our patients and it goes beyond the walls of the exam room.

Our expansion of the Beaverton Clinic is a prime example of our dedication to continuously moving forward. Growing into the Beaverton Wellness Center in 2018 gives us the opportunity and space to address some of the additional needs of our patients like preventive care, nutrition, fitness, and outreach, all under one roof.

Virginia Garcia’s future is to be a place where community members continue to receive high-quality health care and we work with patients to adopt healthy lifestyles, like cooking nutritious meals, taking Zumba classes and helping them to navigate areas of their lives that contribute to their overall health.

Working alongside our community partners, Virginia Garcia will increasingly become an integral part of the community, a center of hope and healing and a trusted partner to walk with patients on their journey of health.

Thank you for your continued support and for sharing in our vision of high-quality health care for those who need it most.

Gil Muñoz, CEO
When it came time to choose a residency program, Martin Peters knew he wanted to work for Virginia Garcia, and we agreed. Martin was one of the first two medical residents to start our residency program three years ago.

The program is a partnership between Wright Center for Graduate Medical Education and VG that brings residents—physicians who practice medicine under the supervision of an attending physician—into a primary care clinic. We believe when residents work directly with our patients and find it rewarding, it will help address the primary care physician shortage.

“I’m grateful for the opportunity to train in a medical home model with team-based care,” he said. “Virginia Garcia is a leader in that field.”

Martin, who speaks Spanish, grew up on a farm in Newberg and loves VG’s patient population. “Our patients are warm and caring and have a strong family connection,” he said. “Having the whole family there brings resilience to the patient.”

Martin is one of two residents to have graduated so far, and we hired him for our Newberg Clinic. Four more residents are still completing their medical training at the Hillsboro Clinic.
“I’m grateful for the opportunity to train in a medical home model with team-based care. Virginia Garcia is a leader in that field.” – Martin Peters
Eva Galvez grew up in the apple and pear orchards of Hood River. Her father harvested fruit during the growing season and her mother worked in the fruit packing plants. They lived in worker housing and visited the local low-income clinic when they got sick. That’s where Eva found her future. As she watched the doctors try to explain diagnoses to her Spanish-speaking grandmother and other patients, young Eva saw how their lack of cultural understanding created a barrier between patient and doctor.

“Even as a young girl, I liked the feeling of helping somebody in need,” she said.

Her parents valued education and expected their children to attend college. Eva made the most of it by graduating with a medical degree, and then made her way to Virginia Garcia Memorial Health Center. She learned about VG as an undergraduate at Oregon State University and made it her goal to work here some day. Eva is now in her fifth year as a primary care physician at the Hillsboro Clinic.

“I love it here. I can’t see myself anywhere else,” Eva said. “What keeps me here is the mission. It completely aligns with my personal and professional goals.”
“It seemed like an injustice to these people to not get the care they deserved.” – Eva Galvez
As a new primary care physician, Dr. Andrew Morris-Singer thought he had to have all the health care answers for his patients.

He was the doctor, after all. But he would soon discover his patients needed a team.

That was the lesson Dr. Morris-Singer, now president and founder of Primary Care Progress, presented during Virginia Garcia’s 8th Annual Health Care Symposium. Team-based primary care is the future.

“We are literally sharing the care,” he said. “All members of the care team are working at the top of their license.”

After eavesdropping on a conversation between one of his patients and his team’s clinical pharmacist, Sonia, he realized he lacked the detailed and practical knowledge that only a specially trained pharmacist could tap into for a patient.

Virginia Garcia embraces the team-based approach to health care in our primary care clinics.
“I realized at that moment that my pharmacist wasn’t taking work off my plate, she was providing a level of services that I couldn’t provide. We are sitting on a reservoir of untapped healing capacity in our clinics.”
– Andrew Morris-Singer, President and founder of Primary Care Progress and a clinician and medical educator at OHSU
Victoria started working in the fields when she was 12. Now, 32 years later, she is a long-time Virginia Garcia patient and advocate. She lives with her husband and six children in Merced, California during the winter months, and the family spends its summers harvesting fruit in California and Oregon. They live off their summer pay for the rest of the year, which means every penny counts. Medical options are few in her area of California, Victoria said. One clinic takes Medicaid patients but charges $100 minimum. The other option is an emergency room. In Oregon, VG charges the family $15. “I live here for two months and I have a doctor,” she said. “I live in California for the rest of the year, and I have no doctor.” VG helped Victoria join the Latina Initiative and get her first mammogram. We provided asthma medication to her son for $2 instead of $200. “We feel like we are a priority,” she said.
“We feel like we are a priority.” – Victoria
BABY DAYS

A new parent steps to the front of a group of parents, seated in a circle. They have a picture of gummy fruit and have to choose whether to stick it to the smiling giant tooth on the easel or the frowning tooth.

The group offers advice and it sparks discussion about sugar levels, calcium, sticky foods and how each affects tooth decay. Along the way parents share stories and advice about how to get their kids to eat healthier.

This is the new Baby Days Centering class. Parents are no longer being lectured and forgetting much of what they were told. They are engaged, supporting one another, offering their own suggestions and learning from each other with the guidance of a dental hygienist.

VG’s Baby Days program is offered in multiple languages to at-risk parents with children up to age 3. Often older children attend, and oral health education is reinforced throughout the family. The program also includes a baby dental check. In the photo, Dr. Brittany Fox talks with a mom before examining her baby’s teeth and gums.
“It takes the hygienist out of the role of clinician and into the role of participant along with everyone. It’s a much better process.” – Yadira Martinez, dental hygienist.
Diversity....

Virginia Garcia Memorial Health Center strives to be a place where everyone feels welcome. Our patient population is diverse - representing over 60 languages. As a result, we attract a diverse staff that reflects the patients we serve in our clinics and our school-based health centers. We believe a culturally appropriate environment means no matter what your background, or your circumstances, you will get the help you need from people who understand.

Primary Care and Dental Clinics

<table>
<thead>
<tr>
<th></th>
<th>Patients</th>
<th>Staff</th>
</tr>
</thead>
<tbody>
<tr>
<td>Patients</td>
<td>38%</td>
<td></td>
</tr>
<tr>
<td>Staff</td>
<td>36%</td>
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School-Based Health Centers

<table>
<thead>
<tr>
<th></th>
<th>Patients</th>
<th>Staff</th>
</tr>
</thead>
<tbody>
<tr>
<td>Patients</td>
<td>62%</td>
<td></td>
</tr>
<tr>
<td>Staff</td>
<td>64%</td>
<td></td>
</tr>
</tbody>
</table>

School-Based Health Centers

<table>
<thead>
<tr>
<th></th>
<th>Patients</th>
<th>Staff</th>
</tr>
</thead>
<tbody>
<tr>
<td>Patients</td>
<td>51%</td>
<td></td>
</tr>
<tr>
<td>Staff</td>
<td>32%</td>
<td></td>
</tr>
</tbody>
</table>

We Are VG...
WHAT IS AN SBHC? It stands for School-Based Health Center. The goal of the SBHC is to serve student health needs by providing a quality comprehensive health care facility currently located conveniently at six high schools in Washington and Yamhill counties.
Virginia Garcia and REX HILL have enjoyed a fruitful partnership for the past four years through Grape Adventure. Every year the two organizations join together in the hills of Yamhill County for an annual fundraising event to raise critical funds for our outreach work to migrant and seasonal farmworkers. “We are impressed with Virginia Garcia Memorial Health Center, both with the mission and the realization of that mission,” states President of A to Z Wineworks, Amy Prosenjak. “Virginia Garcia is a well-run business that efficiently and effectively uses the valuable funds we help to raise to provide care for all members of a family regardless of their different barriers to health care.”

The partnership will continue into 2017 with Grape Adventure set for July 22.
“From the leadership to those who provide care in the clinics, the people working for Virginia Garcia offer much-needed, respectful, comprehensive, quality care in a culturally appropriate environment.” –Amy Prosenjak, President, A to Z Wineworks
In an effort to get more kids moving and healthy, Virginia Garcia’s School-Based Health Center and Beaverton High School teamed up to create the “Bucky Fit Running Club” (named after the school’s beaver mascot) with the goal of running a half-marathon.

The students practiced three times a week, including Saturdays, jogging and walking along a winding paved trail through the hilly woods of south Beaverton. The effort to push themselves beyond anything they’ve done before bonded the kids and built their self-confidence. Club members met their year-end goal to run the Helvetia Half Marathon.

“This program has allowed me to go from nothing to being able to run eleven miles,” wrote a Bucky Fit member. “I have learned that ANYTHING is possible. It has helped me find my motivation.”

One of only three free running clubs in Oregon, Beaverton High students participated at no cost and received free shoes from Portland Running Club.

The program also received recognition and support from the Portland Timbers Community Fund and the Nike Community Impact Fund.

(Photo: Beaverton High School student Rosy)
“This program has allowed me to go from nothing to being able to run eleven miles. I have learned that ANYTHING is possible. It has helped me find my motivation.” – Bucky Fit runner
Virginia Garcia’s Beaverton Clinic worked well when it had 3,000 patients. Now, with more than 11,000 patients, we are out of space to serve new patients. Medical providers work in compact exam rooms and have to move equipment to get to patients. Meetings between providers take place in hallways. The clinic converted storage rooms into exam rooms. The pharmacy line often intertwines with the long line of patients waiting for appointments.

That will change in late 2017 when Virginia Garcia opens the Beaverton Wellness Center, growing from a clinic of 12,000 square feet to the Beaverton Wellness Center with 36,000 square feet of space where medical, dental and mental health will all be provided under one roof. Our capacity to serve patients will grow by 50 percent. Staff will see a significant difference in the ease and efficiency of treating patients from the front desk to the exam room. In addition, the center will house clinical training facilities for Pacific University health professions students.
“This is the first place I’ve felt comfortable seeing a doctor. These ladies all know what I’ve been through.” – Heather, Beaverton Clinic patient
LATINA INITIATIVE

Work, caring for her five children, no health insurance and a belief that breast cancer would never happen to her kept Elvia from getting a mammogram at age 40.

With the help of the providers and outreach staff at Virginia Garcia Cornelius Wellness Center, Elvia was accepted into the Poder y Vida Latina Initiative project for low-income, uninsured patients where she was diagnosed with breast cancer.

Kaiser Permanente and the Susan G. Komen Foundation launched Poder y Vida Latina Initiative in 2014 to reach 35,000 Latino families in Oregon and Southwest Washington. The project provides free mammograms to Latinas, ages 40-75, who have not been screened in four years or more, and donates the treatment for women diagnosed with breast cancer.

After a mastectomy and months of radiation and chemotherapy, Elvia is on the road back to health. (Photo: Elia, left, Elvia, right)
“I can’t imagine what would have happened if nobody was close to her. Her family supports her but couldn’t help her with the system.” – Elia Ortiz, indigenous health promoter for VG, who works with Latina Initiative patients
Your Donations at Work

Virginia Garcia received $10.5M in grants and donations last year.* That money goes directly to our health centers where you can be sure we are putting your gifts to work in every possible way.

- **13%** Dental Clinics
  5 clinics providing comprehensive dental care.

- **6%** Outreach Services
  Reaching out to those most in need.

- **63%** Medical Clinics
  5 clinics providing comprehensive primary health care.

- **8%** Capital Campaign
  Looking to the future.

- **5%** Operating Expenses & Reserves
  Taking care of the details and planning for the future.

- **5%** School-Based Health Centers
  A safe, confidential environment where youth can come for primary, dental & mental health care.

*Note: Funds received include over $6M in federal grants*
PARTNERS IN OUR WORK—SPOTLIGHT ON CareOregon

For more than a decade, CareOregon has been our partner in improving the health of our patients, from toddlers to senior citizens. Much of that work takes place behind the scenes, helping us be more efficient and serve more patients.

Our partnership with CareOregon builds on our capacity and increases access for VG’s growing patient population. We’ve teamed up on critical projects such as making it easier for patients to schedule appointments and ensuring patients newly enrolled in health insurance actually get in to see a provider.

CareOregon’s latest approach to investing is a win/win for VG and our patients. They committed to loan $1.5 million to VG and build the new Beaverton Wellness Center. They will convert that loan to a grant when we meet specific health targets, such as adolescent well-child checks and colorectal cancer screenings. This is a health care reform in action—more access to care and a clear focus on improving patients’ health.

Thank you CareOregon for being partners in our work!
<table>
<thead>
<tr>
<th>Financials</th>
<th>Fiscal Year (Apr 1 – Mar 31)</th>
<th>2012</th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
<th>2016</th>
<th>5-Year Change</th>
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<td><strong>OPERATING RESULTS</strong></td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
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<td>1. Total revenue and support</td>
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<td>33,743,688</td>
<td>37,124,894</td>
<td>36,340,240</td>
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<td>2. Program service expenses</td>
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<td>22,825,430</td>
<td>25,065,302</td>
<td>28,064,785</td>
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<td>37,710,982</td>
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<tr>
<td>3. Total expenses</td>
<td></td>
<td>26,864,783</td>
<td>29,621,641</td>
<td>33,756,004</td>
<td>40,025,604</td>
<td>46,505,588</td>
<td>73.1%</td>
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<tr>
<td>4. Program service expenses as % of total</td>
<td></td>
<td>85.0%</td>
<td>84.6%</td>
<td>83.1%</td>
<td>83.2%</td>
<td>81.1%</td>
<td>n/a</td>
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<td><strong>FINANCIAL POSITION</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>5. Net property and equipment</td>
<td></td>
<td>10,214,677</td>
<td>18,048,866</td>
<td>18,591,267</td>
<td>18,822,870</td>
<td>18,301,705</td>
<td>79.2%</td>
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<tr>
<td>6. Total assets</td>
<td></td>
<td>19,746,371</td>
<td>26,695,897</td>
<td>29,707,108</td>
<td>36,219,246</td>
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<tr>
<td>8. Net assets</td>
<td></td>
<td>16,062,680</td>
<td>23,565,933</td>
<td>26,150,169</td>
<td>32,958,265</td>
<td>41,458,080</td>
<td>158.1%</td>
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<tr>
<td><strong>LIQUIDITY</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>9. Cash and liquid investments</td>
<td></td>
<td>2,721,171</td>
<td>4,446,980</td>
<td>5,648,142</td>
<td>12,018,059</td>
<td>20,186,337</td>
<td>641.8%</td>
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<tr>
<td>10. Average daily expenses</td>
<td></td>
<td>73,602</td>
<td>81,155</td>
<td>92,482</td>
<td>109,659</td>
<td>127,413</td>
<td>73.1%</td>
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<tr>
<td>11. Number of days cash on hand</td>
<td></td>
<td>37</td>
<td>55</td>
<td>61</td>
<td>110</td>
<td>158</td>
<td>328.5%</td>
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<tr>
<td>12. Current ratio</td>
<td></td>
<td>3.77</td>
<td>3.80</td>
<td>3.65</td>
<td>5.79</td>
<td>8.29</td>
<td>119.9%</td>
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<tr>
<td><strong>CAPITAL INVESTMENT</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>13. Purchases of property and equipment</td>
<td></td>
<td>5,196,333</td>
<td>8,470,763</td>
<td>1,692,586</td>
<td>1,260,135</td>
<td>609,837</td>
<td>n/a</td>
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<tr>
<td>14. Depreciation expense</td>
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<td>453,282</td>
<td>636,574</td>
<td>882,638</td>
<td>1,028,532</td>
<td>1,131,002</td>
<td>149.5%</td>
</tr>
<tr>
<td>15. Capitalization ratio</td>
<td></td>
<td>1146.4%</td>
<td>1330.7%</td>
<td>191.8%</td>
<td>122.5%</td>
<td>53.9%</td>
<td>n/a</td>
</tr>
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</table>
DONORS
Foundation, Public & Corporate Partners

Anonymous
A to Z Wineworks / REX HILL
ADA Foundation
A-dec
Adventures without Limits
Alexana Estate Vineyards and Winery
Athenahealth, Inc
Austin Industries
Bill Healy Foundation
BnK Construction, Inc.
Bob’s Red Mill
C.E. John Company
Cambia Health Foundation
Cambia Health Solutions
Capital Impact Partners
CareOregon
Children’s Trust Fund Of Oregon
City of Beaverton
City of Hillsboro
Coalition of Community Health Clinics
FamilyCare Health Plans, Inc.
First Federal Savings and Loan
Five Star Builders
Forest Grove Day Break Rotary
Forest Grove Lions Club
Harvard Business School Association of Oregon
Hayes Family Foundation
Health Share of Oregon
HEDCO Foundation
Hoover Family Foundation
Intel
Intel Volunteer Grant Program
Juan Young Trust
Jubitz Family Foundation
Justus Orthodontics, LLC
Kaiser Foundation Health Plan of the Northwest
Kaiser Permanente Center for Health Research
Kaiser Permanente Northwest
LeAnn Locher & Associates
Legacy Health Systems
LifeWorks NW
March Of Dimes
McDonald Zaring Insurance
Metro
Metropolitan Area Communications Commission
Metropolitan Land Group
Meyer Memorial Trust
Moda Health
NIKE Employee Matching Gift
NIKE Latino and Friends Network
Northwest Health Foundation
Northwest Permanente
NW Natural
OCF Joseph E. Weston Public Foundation
OCHIN
OHSU Knight Cancer Institute
OHSU Oregon Pediatric Improvement Partnership
OnPoint Community Credit Union
Oregon Association of Hospitals and Health Systems
Oregon Berry Packing, Inc.
Oregon College Savings Plan
Oregon Community Foundation
Oregon Community Foundation, Oregon Parenting Education Collaborative
Oregon Health & Science University
Oregon Health & Science University, Division of Hospital Medicine
Oregon Health Authority
Oregon Health Authority/Office of Equity and Inclusion
Oregon International Air Show
Oregon School-Based Health Alliance
Pacific University
Parenting Together Washington County
Paulus Foundation Inc.
PavelComm
PGE Foundation
Por Qué No Taqueria
Portland Timbers
Providence Health & Services
Reach Out and Read Oregon
Regence Blue Cross Blue Shield
Reser Family Foundation
RIDE Connection
Robinson Nursery, Inc.
Rose E. Tucker Charitable Trust
Safeway Foundation
School-Based Health Alliance
Schwabe Williamson & Wyatt
Scott Edwards Architecture
Social Venture Partners Portland
Spencer Family Foundation
Spirit Mountain Community Fund
Susan G. Komen Oregon & SW Washington
Teufel Nursery
The Cinnamon Bums, Inc.
The Ford Family Foundation
The Peierls Foundation
The Standard
The Wright Center for Graduate Medical Education
Tigard-Tualatin School District
TownePlace Suites by Marriott
Trail Blazers Foundation
Tuality Healthcare
U.S. Bank
United Way Of The Columbia-Willamette
Washington County Health & Human Services
Washington County Oregon Child Development Coalition
Washington County Strategic Investment Program
Western Oregon Center for Pediatric Therapeutic Lifestyle Change
Willamette Valley Medical Center
Women's Healthcare Associates
World of Smiles Pediatric Dentistry
Wyss Foundation
Yamhill Community Care Organization
Yamhill County Health and Human Services Department
Yamhill County Mental Health Department
Yamhill County Public Health Department
Yellow House Fund of The Tides Foundation
Zion Lutheran Church
Thank You Generous Friends of Virginia Garcia

Anonymous
Cliff & Allison Anderson
Sheryl & Susan Anderson
Jonathan & Deanne Ater
Ken & Celia Austin
Matt & Shannon Austin
Lynn Baker & Eve Lonnquist
Roya & Mo Baradar
Ann & Peter Barr-Gillespie
Robert & Kathy Beach
Elizabeth & Jim Biller
Bill Bortz
Christ Bouneff, DMD & Barbara Bouneff
Brenda Brischetto MD and Evan Saulino
Laura Byerly MD
Rad & Carol Byerly
The David P. Cady Memorial Fund of The Oregon Community Foundation
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Joseph & Julie Cassin
Jeanne Christen
Susan Climo & Jack Friedman
Barbara Cohn
Serena Cruz
Patrick Curran
Dr. Enrique de Castro
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Jon & Nada Down
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Colin & Rosine Evans
Gerald Ewing & Jean Wilkinson
Wilfredo Figueroa
James & Carol Foley
Michelle Ganow-Jones & Trevor Jones
Ellen Garcia & Rob Luck
Lina Garcia Sebold & Steve Sebold
Margaret Garza & Armando Aranda
Anna Geller
Green Grove Fund of the Oregon Community Foundation
Dr. Lesley Hallick
Darcie & Matthew Hansen
Michael Henninger
Michele & Tom Hildrum
Christian Hill MD & Laura Korman MD
Craig & Kathryn Hostetler
Barry & Jeanette House
Brad & Joann Hulquist
Anita & Phil Jackson
Lyn Jacobs MD & Juvenicio Argueta
Brad & Lois Kanagy
Joan Kapowich & Steve Miner
Ryan & Carolyn Kenney
Michael & Kristen Kern
Steve & Lorretta Krautscheid
Brigette & Rick Kunz
Ronni Lacroute
Foon Wei Lew & Jennifer Lee
LeAnn Locher & Adela Rios
Maria & Aloy Loredo
Laurinda Mackenzie & Larry Rosencrantz
Jenny & Carter MacNichol
Amadeo & Diana Martinez
Marianne & Eldon Mauldin
Mark McGee
J. Bart McMullan MD & Patricia Dunahugh
Cyndee & Larry Melvin
Janet Meyer
Mark Miller & Dawn Daniels
Michael & Panvadee Moore
Karla Halloran Morgan & Matthew Morgan
Janet Moss Wade
Gil Muñoz & Julie Dir-Muñoz
Kathy Nieminsky
Robert & Eileen O'Leary
Pavel COMM/Jaime Pavel
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Ivan and Yolanda Rubio
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Sidney & Teresa Scott
Steve Shapiro
Charmin & James Shiel
Jared & Michelle Short
Bob & Mary Dee Singh
Rolf Sohlberg & Luann Warren-Sohlberg
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Jon Tardiff, PA-C
Curtis Thompson MD
Judy & Jeff Willey
Sarah & Mark Wodtke
Carrie Wynkoop & Kari Chisholm

*Friends of Virginia Garcia are donors who give $1,000 or more annually. Every effort has been made to list Friends who gave between August 1, 2015 and August 31, 2016. If your name has been omitted or listed incorrectly, please accept our apologies and contact us at foundation@vgmhc.org or (503) 352-8618 so we can correct it.
LOOKING FORWARD
2015–16 Annual Report & 2017 Calendar
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Gil Muñoz, CEO

Virginia Garcia Memorial Health Center
When it came time to choose a residency program, Martin Peters knew he wanted to work for Virginia Garcia, and we agreed. Martin was one of the first two medical residents to start our residency program three years ago. The program is a partnership between Wright Center for Graduate Medical Education and VG that brings residents—physicians who practice medicine under the supervision of an attending physician—into a primary care clinic. We believe when residents work directly with our patients and find it rewarding, it will help address the primary care physician shortage.

“I’m grateful for the opportunity to train in a medical home model with team-based care,” he said. “Virginia Garcia is a leader in that field.”

Martin, who speaks Spanish, grew up on a farm in Newberg and loves VG’s patient population. “Our patients are warm and caring and have a strong family connection,” he said. “Having the whole family there brings resilience to the patient.”

Martin is one of two residents to have graduated so far, and we hired him for our Newberg Clinic. Four more residents are still completing their medical training at the Hillsboro Clinic.
“I’m grateful for the opportunity to train in a medical home model with team-based care. Virginia Garcia is a leader in that field.” – Martin Peters
EVA GALVEZ

Eva Galvez grew up in the apple and pear orchards of Hood River. Her father harvested fruit during the growing season and her mother worked in the fruit packing plants. They lived in worker housing and visited the local low-income clinic when they got sick. That’s where Eva found her future. As she watched the doctors try to explain diagnoses to her Spanish-speaking grandmother and other patients, young Eva saw how their lack of cultural understanding created a barrier between patient and doctor.

“Even as a young girl, I liked the feeling of helping somebody in need,” she said.

Her parents valued education and expected their children to attend college. Eva made the most of it by graduating with a medical degree, and then made her way to Virginia Garcia Memorial Health Center. She learned about VG as an undergraduate at Oregon State University and made it her goal to work here some day. Eva is now in her fifth year as a primary care physician at the Hillsboro Clinic.

“I love it here. I can’t see myself anywhere else,” Eva said. “What keeps me here is the mission. It completely aligns with my personal and professional goals.”
“It seemed like an injustice to these people to not get the care they deserved.”  – Eva Galvez
As a new primary care physician, Dr. Andrew Morris-Singer thought he had to have all the health care answers for his patients. He was the doctor, after all. But he would soon discover his patients needed a team.

That was the lesson Dr. Morris-Singer, now president and founder of Primary Care Progress, presented during Virginia Garcia’s 8th Annual Health Care Symposium. Team-based primary care is the future. “We are literally sharing the care,” he said. “All members of the care team are working at the top of their license.”

After eavesdropping on a conversation between one of his patients and his team’s clinical pharmacist, Sonia, he realized he lacked the detailed and practical knowledge that only a specially trained pharmacist could tap into for a patient.

Virginia Garcia embraces the team-based approach to health care in our primary care clinics.
“I realized at that moment that my pharmacist wasn’t taking work off my plate, she was providing a level of services that I couldn’t provide. We are sitting on a reservoir of untapped healing capacity in our clinics.”

– Andrew Morris-Singer, President and founder of Primary Care Progress and a clinician and medical educator at OHSU
Victoria started working in the fields when she was 12. Now, 32 years later, she is a long-time Virginia Garcia patient and advocate. She lives in Merced, California during the winter months, and the family spends its summers harvesting fruit in California and Oregon. They live off their summer pay for the rest of the year, which means medical options are limited. In California, Victoria said, "There are medical options but they are expensive. In Oregon, VG charges $15 for a doctor's visit. I live in California for the rest of the year, and I have no doctor." VG helped Victoria join the Latina Initiative and get her first mammogram. We provided asthma medication to her son for $2 instead of $200. "We feel like we are a priority," she said.
“We feel like we are a priority.” – Victoria
A new parent steps to the front of a group of parents, seated in a circle. They have a picture of gummy fruit and have to choose whether to stick it to the smiling giant tooth on the easel or the frowning tooth.

The group offers advice and it sparks discussion about sugar levels, calcium, sticky foods and how each affects tooth decay. Along the way parents share stories and advice about how to get their kids to eat healthier.

This is the new Baby Days Centering class. Parents are no longer being lectured and forgetting much of what they were told. They are engaged, supporting one another, offering their own suggestions and learning from each other with the guidance of a dental hygienist.

VG’s Baby Days program is offered in multiple languages to at-risk parents with children up to age 3. Often older children attend, and oral health education is reinforced throughout the family. The program also includes a baby dental check. In the photo, Dr. Brittany Fox talks with a mom before examining her baby’s teeth and gums.
“It takes the hygienist out of the role of clinician and into the role of participant along with everyone. It’s a much better process.” – Yadira Martinez, dental hygienist.
Diversity.

Virginia Garcia Memorial Health Center strives to be a place where everyone feels welcome. Our patient population is diverse - in result, we attract a diverse staff that reflects the patients we serve in our clinics and our school-based health centers. We believe a culturally appropriate environment means no matter what your background, or your circumstances, you will get the help you need from people who understand.

<table>
<thead>
<tr>
<th>Primary Care and Dental Clinics</th>
<th>School-Based Health Centers</th>
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<tbody>
<tr>
<td>Patients</td>
<td>Patients</td>
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<tr>
<td>38%</td>
<td>51%</td>
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<tr>
<td>Staff</td>
<td>Staff</td>
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<td>36%</td>
<td>32%</td>
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<table>
<thead>
<tr>
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<th>Staff</th>
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<tr>
<td>62%</td>
<td>64%</td>
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<table>
<thead>
<tr>
<th>Patients</th>
<th>Staff</th>
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<tr>
<td>49%</td>
<td>68%</td>
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**WHAT IS AN SBHC?** It stands for School-Based Health Center. The goal of the SBHC is to serve student health needs by providing a quality comprehensive health care facility currently located conveniently at six high schools in Washington and Yamhill counties.

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<thead>
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<th>TUESDAY</th>
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*Summer Solstice*
Virginia Garcia and REX HILL have enjoyed a fruitful partnership for the past four years through Grape Adventure. Every year the two organizations join together for an annual fundraising event to raise critical funds for our outreach work to migrant and seasonal farmworkers. "We are impressed with Virginia Garcia Memorial Health Center, both with the mission and the realization of that mission," states President of A to Z Wineworks, Amy Prosenjak. "Virginia Garcia is a well-run business that efficiently and effectively uses the valuable funds we help to raise to provide care for all members of a family regardless of their different barriers to health care."

The partnership will continue into 2017 with Grape Adventure set for July 22.
“From the leadership to those who provide care in the clinics, the people working for Virginia Garcia offer much-needed, respectful, comprehensive, quality care in a culturally appropriate environment.” –Amy Prosenjak, President, A to Z Wineworks

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Independence Day

Grape Adventure
In an effort to get more kids moving and healthy, Virginia Garcia’s School-Based Health Center and Beaverton High School teamed up to create the “Bucky Fit Running Club” (named after the school’s beaver mascot) with the goal of running a half-marathon.

The students practiced three times a week, including Saturdays, jogging and walking along a winding paved trail through the hilly woods of south Beaverton. The effort to push themselves beyond anything they’ve done before bonded the kids and built their self-confidence. Club members met their year-end goal to run the Helvetia Half Marathon.

“This program has allowed me to go from nothing to being able to run eleven miles,” wrote a Bucky Fit member. “I have learned that ANYTHING is possible. It has helped me find my motivation.”

One of only three free running clubs in Oregon, Beaverton High students participated at no cost and received free shoes from Portland Running Club.

The program also received recognition and support from the Portland Timbers Community Fund and the Nike Community Impact Fund.

(Photo: Beaverton High School student Rosy)
“This program has allowed me to go from nothing to being able to run eleven miles. I have learned that ANYTHING is possible. It has helped me find my motivation.” – Bucky Fit runner
Virginia Garcia’s Beaverton Clinic worked well when it had 3,000 patients. Now, with more than 11,000 patients, we are out of space to serve new patients. Medical providers work in compact exam rooms and have to move equipment to get to patients. Meetings between providers take place in hallways. The clinic converted storage rooms into exam rooms. The pharmacy line often intertwines with the long line of patients waiting for appointments.

That will change in late 2017 when Virginia Garcia opens the Beaverton Wellness Center, growing from a clinic of 12,000 square feet to the Beaverton Wellness Center with 36,000 square feet of space where medical, dental and mental health will all be provided under one roof.

Our capacity to serve patients will grow by 50 percent. Staff will see a significant difference in the ease and efficiency of treating patients from the front desk to the exam room. In addition, the center will house clinical training facilities for Pacific University health professions students.
“This is the first place I’ve felt comfortable seeing a doctor. These ladies all know what I’ve been through.” – Heather, Beaverton Clinic patient
Women, no health insurance and a belief that breast cancer would never happen to her kept Elvia from getting a mammogram at age 40.

With the help of the providers and outreach staff at Virginia Garcia Cornelius Wellness Center, Elvia was accepted into the Poder y Vida Latina Initiative project where she was diagnosed with breast cancer.

Kaiser Permanente and the Susan G. Komen Foundation launched Poder y Vida Latina Initiative in 2014 to reach 35,000 Latino families in Oregon and Southwest Washington. The project provides free mammograms to Latinas, ages 40-75, who have not been screened in four years or more, and donates the treatment for women diagnosed with breast cancer.

After a mastectomy and months of radiation and chemotherapy, Elvia is on the road back to health.

(Photo: Elia, left, Elvia, right)
"I can’t imagine what would have happened if nobody was close to her. Her family supports her but couldn’t help her with the system.” – Elia Ortiz, indigenous health promoter for VG, who works with Latina Initiative patients
Virginia Garcia received $10.5M in grants and donations last year.* That money goes directly to our health centers where you can be sure we are putting your gifts to work in every possible way.

- **Medical Clinics** (63%)
  5 clinics providing comprehensive primary health care.

- **Capital Campaign** (8%)
  Looking to the future.

- **School-Based Health Centers** (5%)
  A safe, confidential environment where youth can come for primary, dental & mental health care.

- **Dental Clinics** (13%)
  5 clinics providing comprehensive dental care.

- **Outreach Services** (6%)
  Reaching out to those most in need.

- **Operating Expenses & Reserves** (5%)
  Taking care of the details and planning for the future.

*Funds received include over $6M in federal grants.
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<tr>
<td>Election Day</td>
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<td>Veterans Day</td>
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- **Daylight Savings Ends** on June 02
- **Election Day** on November 08
- **Veterans Day** on November 11
- **Thanksgiving Day** on November 22
PARTNERS IN OUR WORK—
CAREOREGON

For more than a decade, CareOregon has been our partner in improving the health of our patients, from toddlers to senior citizens. Much of that work takes place behind the scenes, helping us be more efficient and serve more patients.

Our partnership with CareOregon builds on our capacity and increases access for VG's growing patient population. We've teamed up on critical projects such as making it easier for patients and ensuring patients newly enrolled in health insurance actually get in to see a provider.

CareOregon's latest approach to investing is a win/win for VG and our patients. They committed to loan $1.5 million to VG and build the new Beaverton Wellness Center. They will convert that loan to a grant when we meet specific health targets, such as adolescent well-child checks and colorectal cancer screenings. This is a health care reform in action—more access to care and a clear focus on improving patients' health.

Thank you CareOregon for being partners in our work!
Hanukkah Begins

Winter Solstice

Kwanzaa Begins
<table>
<thead>
<tr>
<th>Year</th>
<th>Total Revenue and Support</th>
<th>Program Service Expenses</th>
<th>Total Expenses</th>
<th>Program Service Expenses as % of Total</th>
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<tr>
<td>2012</td>
<td>33,743,688</td>
<td>22,825,430</td>
<td>26,864,783</td>
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<tr>
<td>2013</td>
<td>37,124,894</td>
<td>25,065,302</td>
<td>29,621,641</td>
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<td>2014</td>
<td>36,340,240</td>
<td>28,064,785</td>
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<tr>
<td>2015</td>
<td>46,833,700</td>
<td>33,296,243</td>
<td>40,025,604</td>
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<td>2016</td>
<td>55,005,403</td>
<td>37,710,982</td>
<td>46,505,588</td>
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<tr>
<th>Year</th>
<th>Net Property and Equipment</th>
<th>Total Assets</th>
<th>Total Liabilities</th>
<th>Net Assets</th>
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<tr>
<td>2012</td>
<td>10,214,677</td>
<td>19,746,371</td>
<td>3,683,691</td>
<td>16,062,680</td>
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<tr>
<td>2013</td>
<td>18,048,866</td>
<td>26,695,897</td>
<td>3,129,964</td>
<td>23,565,933</td>
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<tr>
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<td>18,591,267</td>
<td>29,707,108</td>
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<td>3,260,981</td>
<td>32,958,265</td>
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<tr>
<th>Year</th>
<th>Cash and Liquid Investments</th>
<th>Average Daily Expenses</th>
<th>Number of Days Cash on Hand</th>
<th>Current Ratio</th>
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<td>81,155</td>
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<td>119.9%</td>
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<thead>
<tr>
<th>Year</th>
<th>Purchases of Property and Equipment</th>
<th>Depreciation Expense</th>
<th>Capitalization Ratio</th>
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<td>8,470,763</td>
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<td>1,692,586</td>
<td>882,638</td>
<td>191.8%</td>
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<td>2015</td>
<td>1,260,135</td>
<td>1,028,532</td>
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<td>2016</td>
<td>609,837</td>
<td>1,131,002</td>
<td>53.9%</td>
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<td>5-Year Change</td>
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Net Assets


Revenue & Support

2016

2015

2014

2013

2012

2011

2010

2009

2008

2007

2006

2005

2004

2003

2002

2001

Revenue & Support

2016

2015

2014

2013

2012

2011

2010

2009

2008

2007

2006

2005

2004

2003

2002

2001

Revenue & Support

2016

2015

2014

2013

2012

2011

2010

2009

2008

2007

2006

2005

2004

2003

2002

2001

Revenue & Support

2016

2015

2014

2013

2012
Corporate Partners

Justus Orthodontics, LLC
Kaiser Foundation Health Plan of the Northwest
Kaiser Permanente Center for Health Research
Kaiser Permanente Northwest
LeAnn Locher & Associates
Legacy Health Systems
March Of Dimes
McDonald Zaring Insurance
Metro
Metro Area Communications Commission
Metropolitan Land Group
Meyer Memorial Trust
Moda Health
NIKE Employee Matching Gift
NIKE Latino and Friends Network
Northwest Health Foundation
Northwest Permanente
OCF Joseph E. Weston Public Foundation
OHSU Knight Cancer Institute
OHSU Oregon Pediatric Improvement Partnership
OnPoint Community Credit Union
Oregon Association of Hospitals and Health Systems
Oregon Berry Packing, Inc.
Oregon College Savings Plan
Oregon Community Foundation
Oregon Community Foundation, Oregon Parenting Education Collaborative
Oregon Health Authority
Oregon Health Authority/Office of Equity and Inclusion
Oregon International Air Show
Oregon School-Based Health Alliance
Pacific University
Parenting Together Washington County
Paulus Foundation Inc.
PavelComm
PGE Foundation
Por Qué No Taqueria
Portland Timbers
Providence Health & Services
Reach Out and Read Oregon
Regence Blue Cross Blue Shield
Reser Family Foundation
Ride Connection
Robinson Nursery, Inc
Rose E. Tucker Charitable Trust
Safeway Foundation
School-Based Health Alliance
Schwabe Williamson & Wyatt
Scott Edwards Architecture
Social Venture Partners Portland
Spencer Family Foundation
Spirit Mountain Community Fund
Susan G. Komen Oregon & SW Washington
Teufel Nursery
The Cinnamon Bums, Inc.
The Ford Family Foundation
The Peyerls Foundation
The Standard
The Wright Center for Graduate Medical Education
Tigard-Tualatin School District
TownePlace Suites by Marriott
Trail Blazers Foundation
Tuality Healthcare
U.S. Bank
United Way Of The Columbia-Willamette
Washington County Health & Human Services
Washington County Oregon Child Development Coalition
Washington County Strategic Investment Program
Western Oregon Center for Pediatric Therapeutic Lifestyle Change
Willamette Valley Medical Center
Women’s Healthcare Associates
World of Smiles Pediatric Dentistry
Wyss Foundation
Yamhill Community Care Organization
Yamhill County Health and Human Services Department
Yamhill County Mental Health Department
Yamhill County Public Health Department
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*Friends of Virginia Garcia are donors who give $1,000 or more annually. Every effort has been made to list Friends who gave between August 1, 2015 and August 31, 2016. If your name has been omitted or listed incorrectly, please accept our apologies and contact us at foundation@vgmhc.org or (503) 352-8618 so we can correct it.