**OUR MISSION**

To provide high-quality, comprehensive, and culturally appropriate primary health care to the communities of Washington and Yamhill Counties with a special emphasis on migrant and seasonal farmworkers and others with barriers to receiving healthcare.

**WHERE WE WORK**

The Virginia Garcia Memorial Health Center provides comprehensive primary care and dental services through five medical clinics, five dental clinics, six school-based health centers and a mobile clinic located throughout Washington and Yamhill Counties. Including the following:

**CLINICS:**
- Beaverton
- Cornelius
- Hillsboro
- Newberg
- McMinnville

**SCHOOL-BASED HEALTH CENTERS:**
- Beaverton
- Century
- Forest Grove
- Tualatin
- Tigard
- Willamina

---

**CELEBRATING 40!**

This past year was very important for Virginia Garcia: 2015 marks our 40th anniversary delivering services to the community. This year we honored our founders for their work establishing our first clinic. We celebrated Virginia Garcia’s short life and the profound outcomes that grew out of her tragic death. And we felt profound gratitude for our community partners. Our community owes a great deal to those organizers who turned the tragedy of Virginia’s death into the hope of a healthy community — for all people, regardless of their nationality, income, race, language, or immigration status.

This past year also gave us an opportunity to strengthen our organization to better serve the community and meet the steadily increasing demand for access. We opened a new primary care and dental site in Newberg and two new school-based health centers. We offered rigorous internal management training to strengthen leadership and increase job satisfaction and employee retention. We created internal departments to address operational challenges, including Member Services and Centralized Scheduling Departments and Call Center.

In 2016, we will break ground at our Beaverton Wellness Center, which will expand our capacity to provide high quality primary care services to an additional 8,000 patients in an increasingly diverse community. The site will serve as a training site for health care professionals and will foster Virginia Garcia’s existing collaborative partnerships with a number of community agencies. The new center is projected to open in 2017.

Thank you for your continued support and for sharing in our vision of high-quality health care for those who need it most.

--

Gil Muñoz, CEO
Growing up in rural Washington County, Adela and her siblings came to Cornelius for doctor’s checkups and shots. She vividly remembers the waiting room at Virginia Garcia as a place at the center of community, often seeing family and friends there too. As a young girl, Adela thought nothing of where she went for doctor’s appointments, but now as a school resource officer for the Hillsboro Police Department working as a school resource officer, she often encounters youth in need of basic services, like health care. “I received incredible care as a child. I know that because my parents were able to take me to Virginia Garcia, I had a chance at a healthy childhood.”

I now refer kids who can be afforded that same right when they have nowhere else to turn. Virginia Garcia continues to be at the center of service to the community in Washington County.

>> ADELA RIOS, SCHOOL RESOURCE OFFICER, HILLSBORO POLICE DEPARTMENT
Jon Tardiff always wanted to help people, especially those without access to medical care. Many evenings, Jon would visit Campo Casa Blanca in North Plains to play basketball with the farmworkers. He sought a good opportunity to practice his conversational Spanish. One evening, he saw Virginia Garcia’s mobile clinic. After learning about the mission, he knew he wanted to work at Virginia Garcia. He enrolled in physician assistant school and arranged a rotation at Virginia Garcia. He liked Virginia Garcia’s diversity of patients and how their practice of medicine was intellectually challenging and stimulating. “We see everything they taught us in school.” After graduation, Virginia Garcia’s Beaverton Clinic hired Jon. He still makes it a point to serve at the camps at least once per year.

**ON BEING A PROVIDER** AT VIRGINIA GARCIA, JON SAYS, “WE ARE FOCUSED ON THE PATIENTS. THEY ARE OUR BOTTOM LINE.”

---

**MARCH 2016**

I DIDN’T WANT TO WORK ANYWHERE ELSE — I BELIEVE IN VIRGINIA GARCIA’S MISSION TO SERVE THE UNDERSERVED. **This is my dream job!**

---

**>> JON TARDIFF, PA-C, BEAVERTON CLINIC**
Each spring, Virginia Garcia fills a ballroom early in the morning to start a conversation. The topics vary, but they always reflect the value of quality and innovation in our health care system, and Virginia Garcia’s role. Past topics include dental integration to a primary care home, keys to longevity and innovations in the Triple Aim. In 2016, Virginia Garcia will welcome Dr. Andrew Morris-Singer, president of Primary Care Progress, who is working to revitalize the primary care system to ignite a new generation of providers.

NATIONAL GEOGRAPHIC AUTHOR AND RESEARCHER, DAN BUETTNER OF BLUE ZONES, DELIVERS HIS KEYNOTE ON LONGEVITY AT THE SYMPOSIUM IN 2014. CREDIT: CARLA AXTMAN

APRIL 2016

THE 8TH ANNUAL HEALTH CARE SYMPOSIUM HAPPENS ON March 9th, please join us!

VISIT VIRGINIAGARCIA.ORG
## April 2016

### Spotlight: Quality Measures

How does Virginia Garcia know we make a difference helping all of our patients to be healthy? *We have the numbers to prove it!*

We track health care outcomes and report our results to Oregon’s Coordinated Care Organizations and to the Federal Health Resources and Services Administration.

Here’s how we are doing in a few important areas:

<table>
<thead>
<tr>
<th>Measure</th>
<th>Goal</th>
<th>Actual</th>
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<tbody>
<tr>
<td><strong>Childhood Immunization</strong></td>
<td>80%</td>
<td>82%</td>
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<tr>
<td><strong>Administering the ASQ: A Questionnaire to Check a Child’s Social and Emotional Development</strong></td>
<td>13%</td>
<td>45%</td>
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<tr>
<td><strong>Depression Screenings</strong></td>
<td>50%</td>
<td>68%</td>
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<tr>
<td><strong>Patients Managing Diabetes with A1C Levels Less Than 8%</strong></td>
<td>60%</td>
<td>62%</td>
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</table>

Virginia Garcia measures and reports on over 20 different areas to ensure delivery of the highest quality of care.

---

**May 2016**

Last year, Virginia Garcia provided high-quality care to 40,000 patients!
Mobiles dangle around a Virginia Garcia classroom in anticipation of dangling above newborn cribs. A group of expectant mothers put final touches on their first gift to their new baby. Centering Pregnancy differs from traditional prenatal care. Women get grouped according to their stage of pregnancy and meet regularly for checkups and facilitated discussions on topics from preparing for labor and delivery, to lactation and birth control.

A NEW CENTERING PREGNANCY GROUP STARTS EACH MONTH. SO ALL EXPECTANT MOTHERS HAVE A CHANCE TO JOIN. CREDIT: ALAN S. WEINER

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I’VE SEEN WOMEN SHARE VERY PRIVATE THINGS, VERY EMOTIONAL THINGS, AND THEY FEEL MUCH MORE PREPARED FOR THIS NEW PATH THROUGH WHICH THEY WILL BECOME MOTHERS.

>> MONICA ARCE, CNM, CENTERING PREGNANCY FACILITATOR
Those that know Valentín Mora Giron call him an entrepreneur. He operates a vineyard in Yamhill County and sells wreaths in Washington County. He has very little time to be sick, and he counts on Virginia Garcia to keep him well. Since first coming to the clinic in 1983, he has witnessed tremendous growth and change at Virginia Garcia. “Over the years, the clinic has improved. There were many changes, but they are all positive changes.”

Over the last 32 years, the clinic in Cornelius grew from a small, converted house into a state-of-the-art wellness center, offering a number of services all in one place — vision, dental, mental health, pharmaceutical services, outreach services and wellness classes. And from the perspective of this entrepreneur, he sees the value.

Valentín helps members of his family, his friends and his neighbors get access to care.

JUNE 2016

THE CLINIC FEELS LIKE HOME, WHERE EVERYONE IS ALWAYS WELCOME. I’M ALWAYS GREETED WITH A SMILE, AND I FEEL THE PASSION IN THE WORK THAT IS DONE HERE.

> Valentín Mora Giron, Patient
Last year, Virginia Garcia teamed up with Adelante Mujeres to start Produce Rx, a new program to increase consumption of fresh fruits and vegetables by patients suffering from—or at risk—of diet-related diseases. The collaboration gives Virginia Garcia’s providers a prescription pad to prescribe fresh produce to patients. Adelante Mujeres gives patients access to their farmers market in Forest Grove and facilitates group education. One woman started using more vegetables in her cooking and encouraged her family to take more walks and consume fewer tortillas at every meal. Her husband, a diabetic, is now off his medications and controlling his diabetes through diet and exercise!
**AUGUST 2016**

>> SPOTLIGHT: GRAPE ADVENTURE

Journey with Virginia Garcia through the Willamette Valley’s picturesque wine country while supporting the outreach program that serves our migrant and seasonal farmworkers. Luxury buses transport guests on custom wine tours, before landing at REX HILL Winery for a relaxed garden party. This one-of-a-kind afternoon introduces the best of wine country to the heart of Virginia Garcia.

TO DATE, THE EVENT HAS RAISED $300,000 FOR HEALTH CARE AND OUTREACH SERVICES TO THE MIGRANT AND SEASONAL FARMWORKERS VIRGINIA GARCIA SERVES YEAR-ROUND. CREDIT: THOMAS COOK

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**SEPTEMBER 2016**

>> PHILANTHROPY IN MOTION? SOUNDS LIKE A GRAPE ADVENTURE!
Four years ago Maria’s family grew to include her foster son Daniel.* Until last summer, his therapeutic treatment was not successful. The situation wasn’t ideal. The therapist’s office was across town and they would often get stuck in traffic. Daniel had a hard time feeling at ease at the appointments, making it hard to open up. Maria transferred him to Virginia Garcia’s school-based health center at Forest Grove High School, located walking distance from their home. Maria says a “miracle” occurred. From the moment six-year-old Daniel met therapist Theresa Crumpton, MSW, he opened up and they connected. “Theresa is a great influence in his life. He looks forward to the meetings! The progress in his mental health is huge.” Maria watched Daniel’s immense growth over the last year and knows that without access to the center, he would not have achieved the same success.

*Name has been changed to protect child’s privacy

MENTAL HEALTH THERAPISTS, LIKE THERESA CRUMPTON (PICTURED BELOW), ARE VITAL COMPANIONS TO THE PRIMARY CARE SERVICES MANY PATIENTS SEEK.

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OCTOBER 2016

IF EVERY CLINIC IN THE U.S. DID WHAT VIRGINIA GARCIA DOES, THE COMMUNITY WOULD BE A LOT BETTER OFF.

* Maria, Foster Mother
A composed, driven and bright young woman, Diana studies on a full ride scholarship at Carleton College in Minnesota. Diana worked hard to get where she is today and always had a great love for learning. However, in junior high school she suffered from severe anxiety attacks, often preventing her from attending class. The stress of missing school and falling behind weighed heavily on her. Her provider at Virginia Garcia’s Beaverton Clinic diagnosed her with an anxiety disorder and immediately set her up with an onsite mental health therapist. Diana began going regularly after school to see the therapist, but the trips to the clinic cut into her homework time, so she transferred to the Tigard School-Based Health Center. During her sessions, she learned ways to cope when she felt an attack coming on and she was able to keep on top of her school work, eventually graduating valedictorian.

DIANA GIVES BACK TO VIRGINIA GARCIA BY SPENDING SUMMERS WORKING WITH THE MIGRANT CAMP PROGRAM.

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>> VIRGINIA GARCIA PROVIDED PRIMARY CARE, DENTAL CARE AND MENTAL HEALTH SERVICES TO OVER 16,000 CHILDREN UNDER THE AGE OF 18 IN 2014, NEARLY HALF OF ALL PATIENTS SERVED.
Virginia Garcia believes that a healthy body includes a healthy mouth, which is why dental care is considered an integral part of a patient’s primary health care plan at our clinics. A-dec, headquartered in Newberg, shares this belief, and when it came time to expand dental services, they stepped up to the plate. A-dec fully outfitted all operatories in our Newberg Dental Clinic and Tualatin School-Based Health Center. The profound effect of this donation will be realized for years to come by the thousands of patients accessing care at our sites.

“A-DEC is proud to support Virginia Garcia,” says Scott Parrish. “They are finding innovative methods and fulfilling a huge need in dental care for the underserved.”

WE ARE HONORED TO BE A PART OF VIRGINIA GARCIA’S LEGACY.

>> SCOTT PARRISH, PRESIDENT & CEO, A-DEC
We honor one of our very first partners — Providence Health & Services. From our humble beginning in the three-car garage in 1975, Providence provided crucial start-up funds. Today, Providence continues its commitment by investing in:

- The Community Care Coordination Team, now in its fourth year, attending to the complex medical needs of vulnerable community members;
- The Beaverton Dental Clinic, which opened in April 2014;
- Expanded Access in Beaverton, which will provide high-quality services to the community including the un- and underinsured; and
- Program services for migrant camps including dental care and diabetes management.

WE ARE HONORED TO SERVE THE COMMUNITY THROUGH OUR SHARED VISION AND LONG-STANDING PARTNERSHIP,” SAYS JANICE BURGER.

TOGETHER, WE’RE MAKING A DIFFERENCE IN THE HEALTH OF OUR FRIENDS AND NEIGHBORS — AND WE’RE SHAPING FUTURE GENERATIONS.

>> JANICE BURGER, CHIEF EXECUTIVE, PROVIDENCE ST. VINCENT MEDICAL CENTER
## CONSOLIDATED FINANCIAL HIGHLIGHTS

### OPERATING RESULTS

<table>
<thead>
<tr>
<th>YEARS ENDED MARCH 31</th>
<th>2011</th>
<th>2012</th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
<th>5-YR CHANGE</th>
</tr>
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<tbody>
<tr>
<td>1. TOTAL REVENUE AND SUPPORT</td>
<td>26,842,555</td>
<td>33,937,608</td>
<td>37,124,894</td>
<td>36,340,240</td>
<td>46,833,700</td>
<td>74.5%</td>
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<tr>
<td>2. PROGRAM SERVICE EXPENSES</td>
<td>21,959,113</td>
<td>22,825,430</td>
<td>25,065,302</td>
<td>28,064,785</td>
<td>33,296,243</td>
<td>51.6%</td>
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<td>3. TOTAL EXPENSES</td>
<td>25,479,202</td>
<td>27,058,703</td>
<td>29,621,641</td>
<td>33,756,004</td>
<td>40,025,604</td>
<td>57.1%</td>
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<tr>
<td>4. PROGRAM SERVICE EXPENSES AS % OF TOTAL</td>
<td>86.2%</td>
<td>84.4%</td>
<td>84.6%</td>
<td>83.1%</td>
<td>85.2%</td>
<td>N/A</td>
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### FINANCIAL POSITION

| 5. NET PROPERTY AND EQUIPMENT | 5,665,546 | 10,214,677 | 18,048,886 | 18,591,267 | 18,822,870 | 232.2%        |
| 6. TOTAL ASSETS | 12,196,925 | 19,766,371 | 26,695,897 | 29,707,108 | 36,219,246 | 196.9%        |
| 7. TOTAL LIABILITIES | 3,015,150 | 3,683,691 | 3,129,964 | 3,556,939 | 3,260,981 | 8.2%          |
| 8. NET ASSETS | 9,183,775 | 16,062,680 | 23,565,933 | 26,150,169 | 32,958,265 | 258.9%        |

### LIQUIDITY

| 9. CASH AND LIQUID INVESTMENTS | 2,353,680 | 2,766,303 | 4,531,559 | 5,747,812 | 12,117,708 | 414.8%        |
| 10. AVERAGE DAILY EXPENSES | 69,806 | 74,133 | 81,155 | 92,482 | 109,659 | 57.1%          |
| 11. NUMBER OF DAYS CASH ON HAND | 34 | 37 | 56 | 62 | 111 | 227.7%        |
| 12. CURRENT RATIO | 3.99 | 3.77 | 3.80 | 3.65 | 5.79 | 45.1%         |

### CAPITAL INVESTMENT

| 13. PURCHASES OF PROPERTY AND EQUIPMENT | 287,625 | 1,966,333 | 8,470,763 | 1,692,586 | 1,260,135 | N/A           |
| 14. DEPRECIATION EXPENSE | 475,413 | 453,282 | 636,574 | 882,638 | 1,028,532 | 116.3%        |
| 15. CAPITALIZATION RATIO | 60.5% | 1146.4% | 1330.7% | 191.8% | 122.5% | N/A           |

### LEADERSHIP

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- Lori Van Zanten – Providence Newberg Medical Center
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- Serena Cruz Walsh – Ex-Officio Member

**EXECUTIVE TEAM**

- Gil Muñoz, MPA – Chief Executive Officer
- Araceli Gaytan – Chief Financial Officer
- Maria E. Loredo – Chief Operations Officer
- Laura Byerly, MD – Co-Medical Director
- Christian Hill, MD – Co-Medical Director
- Ann Turner, MD – Associate Medical Director
- Lynn Baker – Performance & Systems Improvement Director
- Tran Miers, RN – Clinical Program Director
- Lisa Bozzetti, DDS – Dental Director
- Christine Hicks, RPh – Pharmacy Director
- Gabriela Downey – Human Resources Director
- Juan Carfias – Information Technology Director
- Serena Cruz Walsh, MPP/JD – Executive Director, Foundation

**Thank you!**

The leadership, expertise and guidance of our board members and executive team who served in 2014-15 is helping to ensure that Virginia Garcia thrives. We thank everyone for their dedication to our mission.
Thank you to everyone who donates to Virginia Garcia – your generous support helps us provide great health care to those who need it most.

We are pleased to recognize our major donors, each of whom gave $1,000 or more between April 1, 2014 and July 31, 2015.

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