



2014-15 Annual Report
& **2016 CALENDAR**

Virginia Garcia Memorial
HEALTH CENTER

Honoring Virginia **OUR NEXT 40 YEARS**

MESSAGE FROM OUR CEO

>> NEW CENTERS, MORE CARE



OUR MISSION

To provide high-quality, comprehensive, and culturally appropriate primary health care to the communities of Washington and Yamhill Counties with a special emphasis on migrant and seasonal farmworkers and others with barriers to receiving healthcare.

WHERE WE WORK

The Virginia Garcia Memorial Health Center provides comprehensive primary care and dental services through five medical clinics, five dental clinics, six school-based health centers and a mobile clinic located throughout Washington and Yamhill Counties. Including the following:

CLINICS:

BEAVERTON • CORNELIUS • HILLSBORO • NEWBERG • MCMINNVILLE

SCHOOL-BASED HEALTH CENTERS:

BEAVERTON • CENTURY • FOREST GROVE • TUALATIN • TIGARD • WILLAMINA

CELEBRATING 40!

This past year was very important for Virginia Garcia: 2015 marks our 40th anniversary delivering services to the community. This year we honored our founders for their work establishing our first clinic. We celebrated Virginia Garcia's short life and the profound outcomes that grew out of her tragic death. And we felt profound gratitude for our community partners. Our community owes a great deal to those organizers who turned the tragedy of Virginia's death into the hope of a healthy community — for all people, regardless of their nationality, income, race, language, or immigration status.

This past year also gave us an opportunity to strengthen our organization to better serve the community and meet the steadily increasing demand for access. We opened a new primary care and dental site in Newberg and two new school-based health centers. We offered rigorous internal management training to strengthen leadership and increase job satisfaction and employee retention. We created internal

departments to address operational challenges, including Member Services and Centralized Scheduling Departments and Call Center.

In 2016, we will break ground at our Beaverton Wellness Center, which will expand our capacity to provide high quality primary care services to an additional 8,000 patients in an increasingly diverse community. The site will serve as a training site for health care professionals and will foster Virginia Garcia's existing collaborative partnerships with a number of community agencies. The new center is projected to open in 2017.

Thank you for your continued support and for sharing in our vision of high-quality health care for those who need it most.


Gil Muñoz, CEO



JANUARY 2016

>> SPOTLIGHT: ADELA'S STORY

Growing up in rural Washington County, Adela and her siblings came to Cornelius for doctor's checkups and shots. She vividly remembers the waiting room at Virginia Garcia as a place at the center of community, often seeing family and friends there too. As a young girl, Adela thought nothing of where she went for doctor's appointments, but now as a school resource officer for the Hillsboro Police Department working as a school resource officer, she often encounters youth in need of basic services, like health care. "I received incredible care as a child. I know that because my parents were able to take me to Virginia Garcia, I had a chance at a healthy childhood."

ACCESS TO HEALTH CARE SERVICES AND OTHER RESOURCES AS A CHILD
SIGNIFICANTLY DETERMINES LIKELIHOOD OF HEALTH OUTCOMES AS AN ADULT.

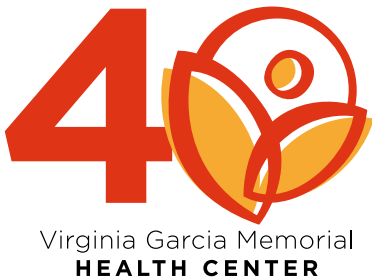
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					New Years Day	
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3	4	5	6	7	8	9
10	11	12	13	14	15	16
 VIRGINIA GARCIA'S BIRTHDAY	Martin Luther King, Jr. Day					
	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

FEBRUARY 2016

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28	29					

I NOW REFER KIDS WHO CAN BE
AFFORDED THAT SAME RIGHT WHEN
THEY HAVE NOWHERE ELSE TO TURN.
VIRGINIA GARCIA CONTINUES TO BE
AT THE CENTER OF SERVICE TO THE
COMMUNITY IN WASHINGTON COUNTY.

>> ADELA RIOS, SCHOOL RESOURCE OFFICER,
HILLSBORO POLICE DEPARTMENT




FEBRUARY 2016

>> SPOTLIGHT: MEET JON TARDIFF, PA-C

Jon Tardiff always wanted to help people, especially those without access to medical care. Many evenings, Jon would visit Campo Casa Blanca in North Plains to play basketball with the farmworkers. He sought a good opportunity to practice his conversational Spanish. One evening, he saw Virginia Garcia's mobile clinic. After learning about the mission, he knew he wanted to work at Virginia Garcia. He enrolled in physician assistant school and arranged a rotation at Virginia Garcia. He liked Virginia Garcia's diversity of patients and how their practice of medicine was intellectually challenging and stimulating. "We see everything they taught us in school." After graduation, Virginia Garcia's Beaverton Clinic hired Jon. He still makes it a point to serve at the camps at least once per year.

why i love Virginia Garcia

ON BEING A PROVIDER AT VIRGINIA GARCIA, JON SAYS, "WE ARE FOCUSED ON THE PATIENTS. THEY ARE OUR BOTTOM LINE."

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		Groundhog Day				
	1	2	3	4	5	6
	Chinese New Year		Ash Wednesday			
7	8	9	10	11	12	13
Valentine's Day	President's Day					
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29					

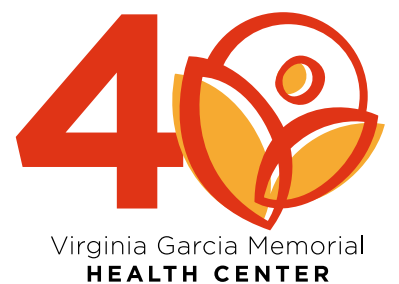
MARCH 2016

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27	28	29	30	31		

I DIDN'T WANT TO WORK ANYWHERE ELSE — I BELIEVE IN VIRGINIA GARCIA'S MISSION TO SERVE THE UNDERSERVED.

This is my dream job!

>> JON TARDIFF, PA-C, BEAVERTON CLINIC



Virginia Garcia Memorial
HEALTH CENTER




MARCH 2016

>> SPOTLIGHT: HEALTH CARE SYMPOSIUM



Each spring, Virginia Garcia fills a ballroom early in the morning to start a conversation. The topics vary, but they always reflect the value of quality and innovation in our health care system, and Virginia Garcia's role. Past topics include dental integration to a primary care home, keys to longevity and innovations in the Triple Aim. In 2016, Virginia Garcia will welcome Dr. Andrew Morris-Singer, president of Primary Care Progress, who is working to revitalize the primary care system to ignite a new generation of providers.

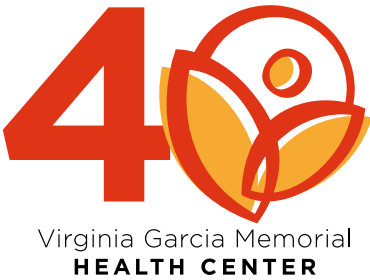
NATIONAL GEOGRAPHIC AUTHOR AND RESEARCHER, DAN BUETTNER OF *BLUE ZONES*, DELIVERS HIS KEYNOTE ON LONGEVITY AT THE SYMPOSIUM IN 2014. CREDIT: CARLA AXTMAN

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		1	2	3	4	5
6	7	8	VIRGINIA GARCIA'S HEALTH CARE SYMPOSIUM9	10	11	12
Day Light Savings Begins				St. Patrick's Day		
13	14	15	16	17	18	19
Spring Equinox					Good Friday	
20	21	22	23	24	25	26
Easter Sunday						
27	28	29	30	31		

APRIL 2016

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17	18	19	20	21	22	23
24	25	26	27	28	29	30

THE 8TH ANNUAL HEALTH CARE SYMPOSIUM HAPPENS ON
March 9th, please join us!
>> VISIT VIRGINIAGARCIA.ORG



APRIL 2016

>> SPOTLIGHT: QUALITY MEASURES

How does Virginia Garcia know we make a difference helping all of our patients to be healthy? **We have the numbers to prove it!**

We track health care outcomes and report our results to Oregon's Coordinated Care Organizations and to the Federal Health Resources and Services Administration.

Here's how we are doing in a few important areas:



DEPRESSION SCREENINGS

GOAL 50% ACTUAL **68%**



CHILDHOOD IMMUNIZATION

GOAL 80% ACTUAL **82%**



ADMINISTERING THE ASQ: A QUESTIONNAIRE TO CHECK A CHILD'S SOCIAL AND EMOTIONAL DEVELOPMENT

2014 13% 2015 **45%**



PATIENTS MANAGING DIABETES WITH A1C LEVELS LESS THAN 8%

GOAL 60% ACTUAL **62%**

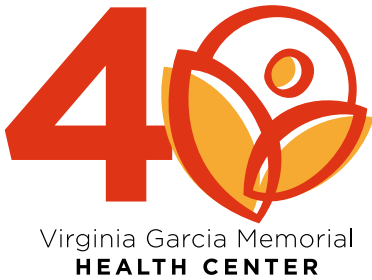
VIRGINIA GARCIA MEASURES AND REPORTS ON OVER 20 DIFFERENT AREAS TO ENSURE DELIVERY OF THE HIGHEST-QUALITY OF CARE.

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
			Earth Day			Passover Begins
17	18	19	20	21	22	23
24	25	26	27	28	29	30

MAY 2016

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22	23	24	25	26	27	28
29	30	31				

LAST YEAR, VIRGINIA GARCIA
PROVIDED HIGH-QUALITY CARE TO
40,000 patients!



MAY 2016

>> SPOTLIGHT: CENTERING PREGNANCY

Mobiles dangle around a Virginia Garcia classroom in anticipation of dangling above newborn cribs. A group of expectant mothers put final touches on their first gift to their new baby. Centering Pregnancy differs from traditional prenatal care. Women get grouped according to their stage of pregnancy and meet regularly for checkups and facilitated discussions on topics from preparing for labor and delivery, to lactation and birth control.

A NEW CENTERING PREGNANCY GROUP STARTS EACH MONTH, SO ALL EXPECTANT MOTHERS HAVE A CHANCE TO JOIN. **CREDIT: ALAN S. WEINER**

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3	4	5	6	7
Mother's Day						
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
	Memorial Day					
29	30	31				



JUNE 2016

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26	27	28	29	30		

I'VE SEEN WOMEN SHARE VERY PRIVATE THINGS, VERY EMOTIONAL THINGS, AND **THEY FEEL MUCH MORE PREPARED FOR THIS NEW PATH** THROUGH WHICH THEY WILL BECOME MOTHERS.

>> **MONICA ARCE**, CNM, CENTERING PREGNANCY FACILITATOR



JUNE 2016

>> SPOTLIGHT: VALENTÍN'S STORY



Those that know Valentín Mora Giron call him an entrepreneur. He operates a vineyard in Yamhill County and sells wreaths in Washington County. He has very little time to be sick, and he counts on Virginia Garcia to keep him well. Since first coming to the clinic in 1983, he has witnessed tremendous growth and change at Virginia Garcia. “Over the years, the clinic has improved. There were many changes, but they are all positive changes.”

Over the last 32 years, the clinic in Cornelius grew from a small, converted house into a state-of-the-art wellness center, offering a number of services all in one place — vision, dental, mental health, pharmaceutical services, outreach services and wellness classes. And from the perspective of this entrepreneur, he sees the value.

VALENTÍN HELPS MEMBERS OF HIS FAMILY, HIS FRIENDS AND HIS NEIGHBORS GET ACCESS TO CARE.

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			1	2	3	4
		Ramadan Begins				
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12	13	14	15	16	17	18
Father's Day	Summer Solstice					
19	20	21	22	23	24	25
26	27	28	29	30		

JULY 2016

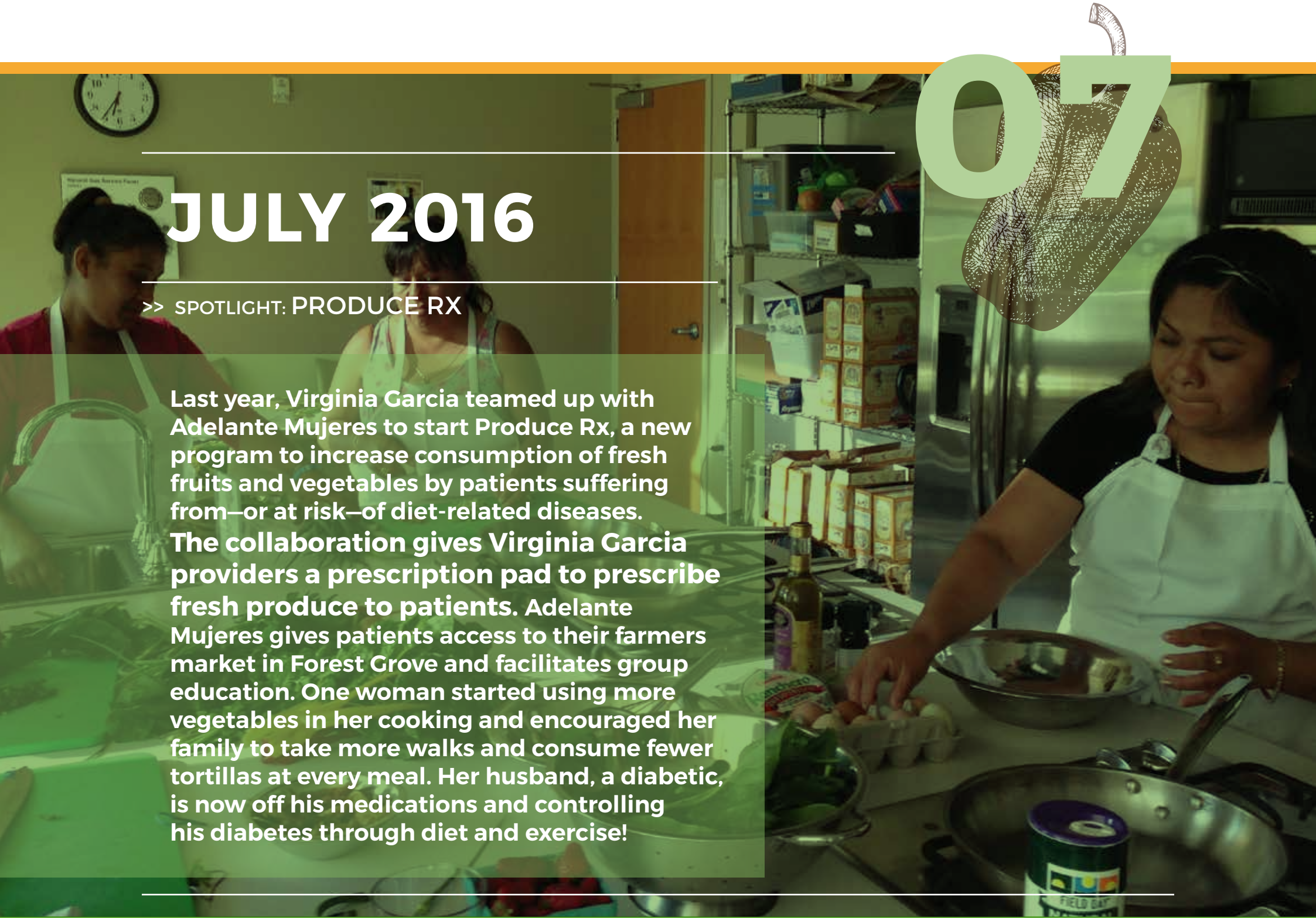
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17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

THE CLINIC FEELS LIKE HOME, WHERE EVERYONE IS ALWAYS WELCOME. I'M ALWAYS GREETED WITH A SMILE, AND I FEEL THE PASSION IN THE WORK THAT IS DONE HERE.

>> VALENTÍN MORA GIRON, PATIENT



Virginia Garcia Memorial
HEALTH CENTER





JULY 2016

>> SPOTLIGHT: PRODUCE RX

Last year, Virginia Garcia teamed up with Adelante Mujeres to start Produce Rx, a new program to increase consumption of fresh fruits and vegetables by patients suffering from—or at risk—of diet-related diseases. The collaboration gives Virginia Garcia providers a prescription pad to prescribe fresh produce to patients. Adelante Mujeres gives patients access to their farmers market in Forest Grove and facilitates group education. One woman started using more vegetables in her cooking and encouraged her family to take more walks and consume fewer tortillas at every meal. Her husband, a diabetic, is now off his medications and controlling his diabetes through diet and exercise!

THE PROGRAM GUIDES PARTICIPANTS THROUGH TAKING PRODUCE FROM FARM TO PLATE, TO CREATE NUTRITIOUS MEALS IN VIRGINIA GARCIA'S TEACHING KITCHEN. **CREDIT: ADELANTE MUJERES**

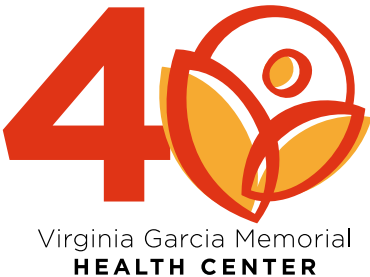
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	 <small>Independence Day</small>				1	2
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31

AUGUST 2016

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21	22	23	24	25	26	27
28	29	30	31			

>> **AT PRODUCE RX**
PARTICIPANTS SHARE
RECIPE IDEAS, LAUGH ABOUT
STRANGE VEGETABLES THEY
TRY, AND ASK FOR TIPS ON
MAKING EXERCISE A HABIT.






Virginia Garcia Memorial
HEALTH CENTER

AUGUST 2016

>> SPOTLIGHT: GRAPE ADVENTURE

Journey with Virginia Garcia through the Willamette Valley's picturesque wine country while supporting the outreach program that serves our migrant and seasonal farmworkers. Luxury buses transport guests on custom wine tours, before landing at REX HILL Winery for a relaxed garden party. **This one-of-a-kind afternoon introduces the best of wine country to the heart of Virginia Garcia.**

TO DATE, THE EVENT HAS RAISED \$300,000 FOR HEALTH CARE AND OUTREACH SERVICES TO THE MIGRANT AND SEASONAL FARMWORKERS VIRGINIA GARCIA SERVES YEAR-ROUND. CREDIT: THOMAS COOK

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	2	3	4	5	<div>VIRGINIA GARCIA'S GRAPE ADVENTURE</div> 6
<div>National Health Center</div> <div>Week <input type="checkbox"/></div>						
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31	<div> REX HILL</div>		

SEPTEMBER 2016

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11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

>> PHILANTHROPY IN MOTION?
SOUNDS LIKE A
Grape Adventure!




SEPTEMBER 2016

>> SPOTLIGHT: SCHOOL-BASED HEALTH CENTERS

Four years ago Maria's family grew to include her foster son Daniel.* Until last summer, his therapeutic treatment was not successful. The situation wasn't ideal. The therapist's office was across town and they would often get stuck in traffic. Daniel had a hard time feeling at ease at the appointments, making it hard to open up. Maria transferred him to Virginia Garcia's school-based health center at Forest Grove High School, located walking distance from their home. Maria says a "miracle" occurred. From the moment six-year-old Daniel met therapist Theresa Crumpton, MSW, he opened up and they connected. "Theresa is a great influence in his life. He looks forward to the meetings! The progress in his mental health is huge." Maria watched Daniel's immense growth over the last year and knows that without access to the center, he would not have achieved the same success.

*Name has been changed to protect child's privacy

MENTAL HEALTH THERAPISTS, LIKE THERESA CRUMPTON (PICTURED BELOW), ARE VITAL COMPANIONS TO THE PRIMARY CARE SERVICES MANY PATIENTS SEEK.

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	Labor Day			1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
			Fall Equinox			
18	19	20	21	22	23	24
25	26	27	28	29	30	

OCTOBER 2016

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16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

IF EVERY CLINIC IN THE U.S.
DID WHAT VIRGINIA GARCIA
DOES, THE COMMUNITY WOULD
BE A LOT BETTER OFF.

>> MARIA, FOSTER MOTHER





OCTOBER 2016

>> SPOTLIGHT: DIANA'S STORY



A composed, driven and bright young woman, Diana studies on a full ride scholarship at Carleton College in Minnesota. Diana worked hard to get where she is today and always had a great love for learning. However, in junior high school she suffered from severe anxiety attacks, often preventing her from attending class. The stress of missing school and falling behind weighed heavily on her. Her provider at Virginia Garcia's Beaverton Clinic diagnosed her with an anxiety disorder and immediately set her up with an onsite mental health therapist. Diana began going regularly after school to see the therapist, but the trips to the clinic cut into her homework time, so she transferred to the Tigard School-Based Health Center. During her sessions, she learned ways to cope when she felt an attack coming on and she was able to keep on top of her school work, eventually graduating valedictorian.

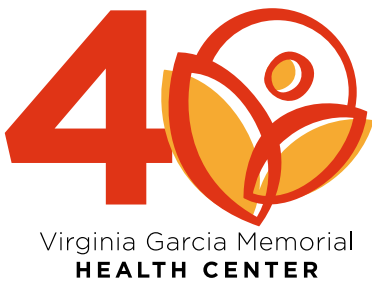
DIANA GIVES BACK TO VIRGINIA GARCIA BY SPENDING SUMMERS WORKING WITH THE MIGRANT CAMP PROGRAM.

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	 Rosh Hashana					1
2	3	4	5	6	7	8
			Yom Kippur		Virginia Garcia's Fall Fundraiser	
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
	Halloween					
30	31					

NOVEMBER 2016

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13	14	15	16	17	18	19
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27	28	29	30			

>> VIRGINIA GARCIA PROVIDED
PRIMARY CARE, DENTAL CARE
AND MENTAL HEALTH SERVICES
TO OVER 16,000 CHILDREN UNDER
THE AGE OF 18 IN 2014, NEARLY
HALF OF ALL PATIENTS SERVED.





NOVEMBER 2016

>> SPOTLIGHT: A-DEC

Virginia Garcia believes that a healthy body includes a healthy mouth, which is why dental care is considered an integral part of a patient's primary health care plan at our clinics. A-dec, headquartered in Newberg, shares this belief, and when it came time to expand dental services, they stepped up to the plate. A-dec fully outfitted all operatories in our Newberg Dental Clinic and Tualatin School-Based Health Center. The profound effect of this donation will be realized for years to come by the thousands of patients accessing care at our sites.

"A-DEC IS PROUD TO SUPPORT VIRGINIA GARCIA," SAYS SCOTT PARRISH. "THEY ARE FINDING INNOVATIVE METHODS AND FULFILLING A HUGE NEED IN DENTAL CARE FOR THE UNDERSERVED."

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
 Daylight Savings Ends		1 Election Day	2	3	4 Veteran's Day	5
6	7	8	9	10	11	12
13	14	15	16	17 Thanksgiving	18	19
20	21	22	23	24	25	26
27	28	29	30			

DECEMBER 2016

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25	26	27	28	29	30	31

WE ARE HONORED TO BE A PART OF VIRGINIA GARCIA'S LEGACY.

>> SCOTT PARRISH, PRESIDENT & CEO, A-DEC



DECEMBER 2016

>> SPOTLIGHT: PARTNERS IN OUR WORK

We honor one of our very first partners – Providence Health & Services. From our humble beginning in the three-car garage in 1975, Providence provided crucial start-up funds. Today, Providence continues its commitment by investing in:

- The Community Care Coordination Team, now in its fourth year, attending to the complex medical needs of vulnerable community members;
- The Beaverton Dental Clinic, which opened in April 2014;
- Expanded Access in Beaverton, which will provide high-quality services to the community including the un- and underinsured; and
- Program services for migrant camps including dental care and diabetes management.

WE ARE HONORED TO SERVE THE COMMUNITY THROUGH OUR SHARED VISION AND LONG-STANDING PARTNERSHIP,” SAYS JANICE BURGER.

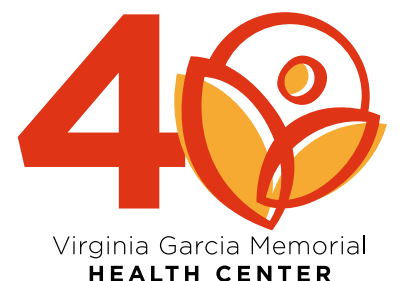
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
			Winter Solstice			Christmas Eve
18	19	20	21	22	23	24
Christmas Day Hanukkah Begins	Kwanzaa					New Year's Eve
25	26	27	28	29	30	31

JANUARY 2016

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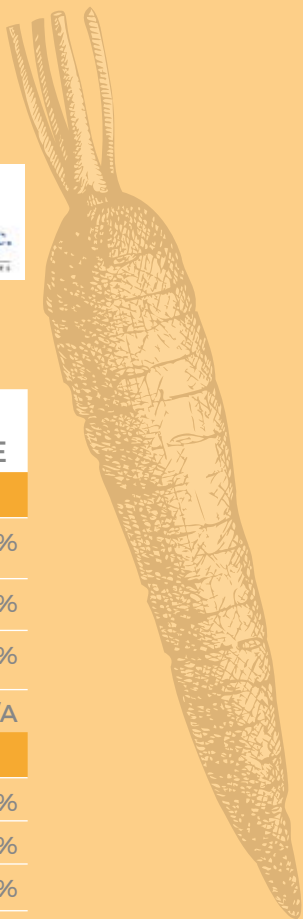
TOGETHER, WE'RE MAKING A
DIFFERENCE IN THE HEALTH OF OUR
FRIENDS AND NEIGHBORS – AND WE'RE
SHAPING FUTURE GENERATIONS.

>> **JANICE BURGER**, CHIEF EXECUTIVE,
PROVIDENCE ST. VINCENT MEDICAL CENTER



FINANCIALS

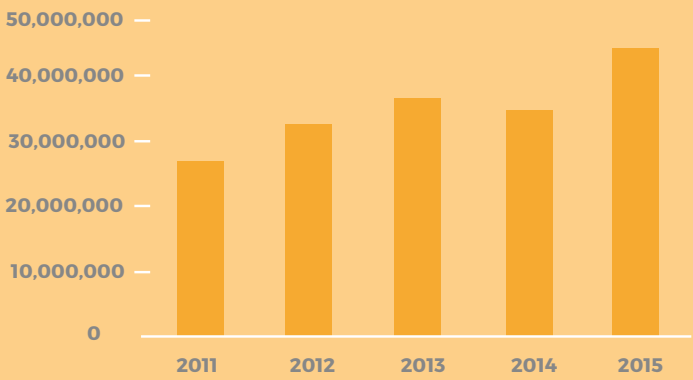
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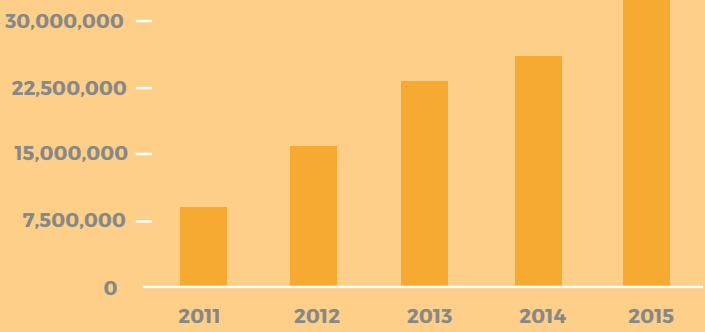
>> CONSOLIDATED FINANCIAL HIGHLIGHTS

YEARS ENDED MARCH 31	2011	2012	2013	2014	2015	5-YR CHANGE
OPERATING RESULTS						
1. TOTAL REVENUE AND SUPPORT	26,842,555	33,937,608	37,124,894	36,340,240	46,833,700	74.5%
2. PROGRAM SERVICE EXPENSES	21,959,113	22,825,430	25,065,302	28,064,785	33,296,243	51.6%
3. TOTAL EXPENSES	25,479,202	27,058,703	29,621,641	33,756,004	40,025,604	57.1%
4. PROGRAM SERVICE EXPENSES AS % OF TOTAL	86.2%	84.4%	84.6%	83.1%	83.2%	N/A
FINANCIAL POSITION						
5. NET PROPERTY AND EQUIPMENT	5,665,546	10,214,677	18,048,866	18,591,267	18,822,870	232.2%
6. TOTAL ASSETS	12,198,925	19,746,371	26,695,897	29,707,108	36,219,246	196.9%
7. TOTAL LIABILITIES	3,015,150	3,683,691	3,129,964	3,556,939	3,260,981	8.2%
8. NET ASSETS	9,183,775	16,062,680	23,565,933	26,150,169	32,958,265	258.9%
LIQUIDITY						
9. CASH AND LIQUID INVESTMENTS	2,353,680	2,766,303	4,531,559	5,747,812	12,117,708	414.8%
10. AVERAGE DAILY EXPENSES	69,806	74,133	81,155	92,482	109,659	57.1%
11. NUMBER OF DAYS CASH ON HAND	34	37	56	62	111	227.7%
12. CURRENT RATIO	3.99	3.77	3.80	3.65	5.79	45.1%
CAPITAL INVESTMENT						
13. PURCHASES OF PROPERTY AND EQUIPMENT	287,625	5,196,333	8,470,763	1,692,586	1,260,135	N/A
14. DEPRECIATION EXPENSE	475,413	453,282	636,574	882,638	1,028,532	116.3%
15. CAPITALIZATION RATIO	60.5%	1146.4%	1330.7%	191.8%	122.5%	N/A

Revenue & Support



Net Assets



LEADERSHIP

>> BOARD OF DIRECTORS + STAFF

VIRGINIA GARCIA MEMORIAL HEALTH CENTER BOARD OF DIRECTORS 2014-15

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Thank you!

The leadership, expertise and guidance of our board members and executive team who served in 2014-15 is helping to ensure that Virginia Garcia thrives. We thank everyone for their dedication to our mission.

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Thank you to everyone who donates to Virginia Garcia – your generous support helps us provide great health care to those who need it most.

We are pleased to recognize our major donors, each of whom gave \$1,000 or more between April 1, 2014 and July 31, 2015.

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PO BOX 486, CORNELIUS, OR 97113

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